



2024 Annual Report

Executive Summary

In 2024, GPCI welcomed an additional 83 GPCs and awarded 34 scholarships for vouchers to take the GPC exam or maintain the credential through the Certification Maintenance Program (CMP), all while maintaining a sound fiscal footing.

During the 2024 GrantSummit in Denver, Colorado, GPCI celebrated all GPCs during the GPC Reception and honored the recipients of the 2024 Pauline G. Annarino Award and 2024 President's Award. Additionally, GPCI recognized several individuals with various awards, including Volunteer of the Year, the GPCI Ambassador of the Year, and GPCI Pillars of Support. These awards were given to individuals who have donated their time, talent, and treasure to the mission of GPCI and the GPC credential. After the reception, many GrantSummit attendees danced and socialized the night away at the first ever GPCI dance event, "Dance, Party, Pose!" which was open to all GrantSummit attendees for a nominal ticket fee.



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Letter from the President

Fellow GPCs and Future GPCs,

I am pleased to present our Annual Report for Fiscal Year 2024 (January 1-December 31) on behalf of the Grant Professionals Certification Institute (GPCI).

In 2024, GPCI granted new GPC certification to 83 grant professionals and renewed certification for 101 GPCs through our Certification Maintenance Program (CMP). GPCI is proud that there are over 500 GPCs and extends our congratulations to these new and continuing GPCs.

As the enclosed 2024 financial report reflects, GPCI's financial health remains strong. We greatly appreciate the commitment of the many individual donors and sponsors for their support to GPCI through scholarships, events, and unrestricted contributions.

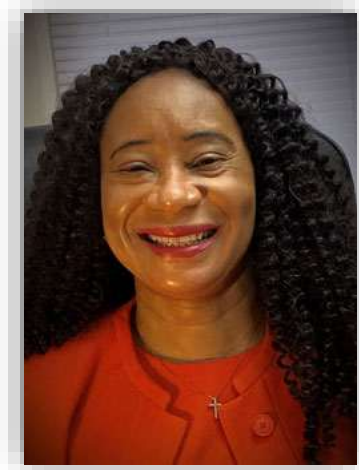
We maintain our commitment to promoting the grants profession and the GPC credential as we continue to partner with many colleagues and organizations across the country. The GPCI Fireside Chats consistently prove to be the greatest informal opportunity for grant professionals to learn more about the GPC and strategies for successfully pursuing certification. The GPC Ambassadors consistently represented GPCI by working with GPA chapters and individuals interested in the GPC credential. Additionally, our GPCI Accepted Education Program continues to grow and serve as one of the best ways for GPCs to quickly find education or training opportunities covering the grant competencies.

In my final year as board president, I remained grateful to work alongside 15 dedicated board members and dozens of GPCs who volunteer on GPCI committees and at GPCI events, helping to underscore the importance and relevance of the credential every day. Thank you!

If you have not obtained your GPC, I hope you will consider doing so in 2025! Please visit our website (grantcredential.org) or contact us at info@grantcredential.org to learn more.

Sincerely,

Egondu M. Onuoha, GPC, MS, RD, CDN, IBCLC, CDE, FAND, FILCA
2024 President, GPCI Board of Directors



2024 GPCI Highlights



GPC Summary:

- 83 individuals successfully passed the exam, earning the GPC.
- As of December 31, 2024, there were 528 GPCs in the United States, Canada and Puerto Rico, including first-time GPCs and GPCs who have recertified.
- 174 GPC Exam Eligibility Packets were submitted, of which 173 met the eligibility requirements. Of those 173 packets, five were submitted under Pathway 1 (associate's degree or High School Diploma) and 168 were submitted under Pathway 2 (Bachelors Degree or higher).
- 126 CMP applications were up for renewal; 101 applications were received, and 101 applications were approved.
- 80.1% of those up for renewal submitted CMP applications; 100% were approved for renewal.

GPCI Firesides

GPCI Fireside Chats – a late afternoon/evening or midday virtual gathering to learn more about the GPC in an informal setting with GPCs and with others who are considering pursuing the GPC - continued to be successful throughout 2024. We had 6 GPC Firesides with a total registration of 1,520. We also held one Accepted Education Provider (AEP) Firesides with 56 registrants and two CMP Firesides with 24 total registrants. Additionally, we held two GPCI Scholarship Info Sessions and one Train-the-Trainer Session on how to lead a GPC Exam Study Group.

GPCI Accepted Education Program

The GPCI Accepted Education Program establishes a mechanism to assist grant professionals in determining their best educational or training opportunities that cover the grant competencies that are necessary to achieve and maintain the GPC credential. Providers who participate in this program have undergone an application process with GPCI® to ensure their training or education sessions cover these competencies. Our program continues to grow, and we are up to 20 providers and accepted over 350 educational trainings in 2024.

GPCI Ambassador Program

The GPCI Ambassador Program is an outreach initiative at the GPA Chapter and local level. In 2024, GPCI volunteers serving as Ambassadors actively encouraged more grant professionals to seek and retain their GPC credentials than since the beginning of the program in 2018. GPCI Ambassadors championed, engaged, and promoted credentialing and our profession by providing information about the GPC at meetings, holding dedicated GPC information sessions, celebrating professionals earning their GPC, and much more.

As of December 2024, 36 individuals ensured Ambassador Program services nationwide, a 6% increase in ambassador volunteers (over 2023). They provided services in 36 Grant Professionals Association (GPA) Chapters (65% of GPA Chapters) and one (1) community-based group (Grant Café).

GPCI conducted the 2024 GPCI Ambassador Survey from May 5 to 15, 2024, with 29 responses reporting their GPCI Ambassador activities. Highlights of responses included:

- 19 GPC presentations, new study groups, or existing GPC study groups
- 191 current GPCs reported in the reporting chapters or groups
- Surveyed groups reported 30 new GPCs certified, a 150% increase over 12 in 2023

GPCI highlighted the Ambassadors' outstanding efforts through 12 GPA Chapter Leader Bulletin articles. Additionally, GPCI sponsored 10 GPA Chapter local or regional conferences to help spread the word about the value of obtaining and retaining GPC credentialing. Four of the 10 sponsorships (40%) were for state or regional opportunities that were new in 2024 (were not sponsored in 2023). These events included:

- February 2024 – Appalachian GPA Chapter Conference
- March 2024 – San Diego GPA Chapter Conference
- April 2024 – Chicago GPA Chapter Conference
- April 2024 - Southeast Texas GPA Chapter Conference
- May 2024 – New Jersey GPA Chapter Conference
- August 2024 – South Florida GPA Chapter Conference
- September 2024 – North Carolina GPA Chapter Conference
- October 2024 – Upper Midwest GPA Chapter and the 2024 Minnesota Council of Nonprofits (MCN) Conference and Minnesota Council of Foundations Joint Annual Conference
- April 2025 – Kentucky GPA Chapter Conference
- July 2025 – Heart of America GPA Chapter Conference

GPCI played an active role in helping support GPA Chapters in providing GPCI and GPC-dedicated presentations, resources, and support in 2024. We met in person, via Zoom, and conversed by email with individual Ambassadors throughout the year. The program regularly sent resources and invitations to GPCI Firesides to GPCI Ambassadors and Chapter Leaders. The GPCI Ambassador Program Orientation and Katherine Heart's Study Group session recordings were available on GPCI's website for public consumption. Additionally, we held ambassador-related presentations: May 10th for GPA Chapter Leaders and June 20th, the Facilitating a GPC Study Group session by Katherine Heart, GPC.

2024 Awards

The President's Award

The President's Award recognizes an individual, agency, or group that has provided specific assistance to GPCI, its President, and Board Members. Their work has promoted and/or marketed GPCI, its services, and/or its products. The awardee is instrumental in developing, implementing, or advancing an agenda item that has benefited GPCI's mission, growth, and continued development.

The 2024 President's Award was presented to **Shavonn Richardson, GPC**. Shavonn exemplifies the spirit of the award because of her unwavering support of the credential and GPCI's efforts to achieve and maintain our accreditation. She builds authentic relationships for the benefit of all collaborators. Shavonn is also a visionary leader, willing and able to engage in difficult conversations when needed to make progress. In the past year, she has been a champion for GPCI and all GPCs.



2024 President's Award
awarded to
Shavonn Richardson, GPC

Pictured (L to R): Egondy Onuoha, GPCI Board President; Shavonn Richardson, GPA Board President

The Pauline G. Annarino Award

The Pauline G. Annarino Award is awarded annually to an individual, agency, or group that has been dedicated to elevating the status of the grant profession and acknowledges the hard work and effort into promoting, advancing, steering, and marketing the profession. The recipient's work will have a lasting impact on the profession and will be the footing for the advancements made by others.

The 2024 Pauline G. Annarino Award was presented to **Katherine F. H. Heart, GPC**. Katherine has over 20 years in the grants profession. She has promoted the GPC, led study groups for aspiring GPCs, and teaches others to lead and facilitate study groups for those planning to sit for the GPC exam. In addition, she serves as a GPCI Chapter Ambassador and is a strong GPC supporter. Through her trainings, encouragement, and promotion of the GPC, Katherine has impacted countless grant professionals and helped build the strong reputation the GPCI holds.

Katherine F. H. Heart, GPC,
recipient of the
2024 Pauline G. Annarino Award



Pictured: Katherine F. H. Heart

GPC Ambassador of the Year Award Recipient

Elisa M. Strickler, GPC

Volunteer of the Year Award Recipient

Fayre Crossley, GPC

GPCI Pillars of Support Award Recipient(s)

Julie Assel, GPC
 Allison Boyd, GPC
 Amanda Day, GPC
 Bonnie Houk, GPC

Lisa Jackson, GPC
 Kim Joyce, GPC
 David Lindeman, GPC
 Johna Rodgers, GPC

2024 Scholarships*GPC Exam Scholarships***Anonymous:**

Julie Brown

Assel Grant Services:

Abigail Carl-Klassen

Cassidy and Family:

Diana Osborne

JoDell Veil Memorial:

Susan Crick

Johna Rodgers:

Jenny Holmdohl

Kim Joyce and Associates:

Lana Martin

Central Virginia Chapter:

Angie Sullivan

DC Metro Chapter:

Amy Stirnweis

Idaho Chapter:

Diane Demarest

Kentucky Chapter:

Allison LaRoy

South Florida Chapter:

Katie Deits

Matilda and Emmanuel Onuoha:

Theresa Pelham
 Jacquelyn Prioleau
 Angela Marshall
 Kelley Tice
 Ciyadh Wells
 Cory Fuqua
 Janine Lovelace
 Dr. Shondrika Moss-Bouldin

South Florida Study Guide Authors:

Kathleen Porcello
 Brett Salisbury
 Hannah Carswell

Georgia Chapter:

Veronica Kulon
 Rosalind Lett

Grant Professionals Foundation:

Miranda Morris
 Amanda Colegrove
 Lukas Schroeder

Grant Professionals Certification Institute:

Bobbi Ozanian
 Leilani Ocasio
 Jessica Byassee

*CMP Renewal Scholarships***SmarteGrants / Jo Miller**

Jennie Miller
 Victoria Threadgould

Grant Professionals Certification Institute:

Theresa Fowler
 Mary Hubl

2024 Sponsorships

GPCI Sponsors for GPC Reception, GPC Lounge, and GPCI Dance Party:

Premier Reception Sponsors



Raise the Roof Dance Sponsor



GPC Reception Supporters



Lounge Sponsors



Dance Partner Sponsors

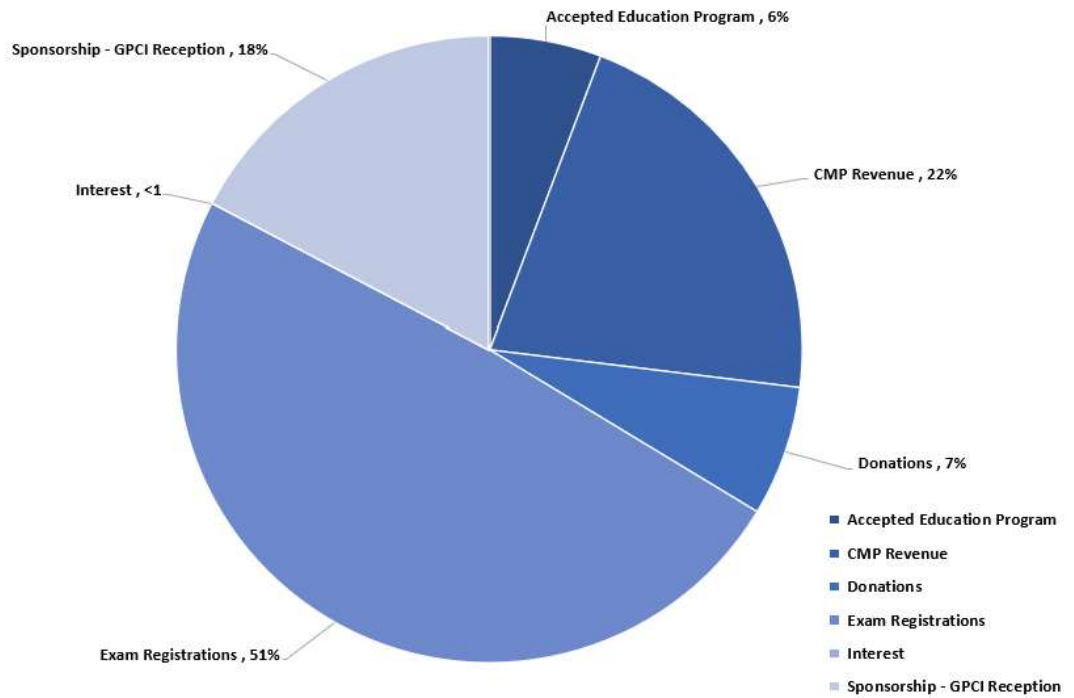


Reception Friends

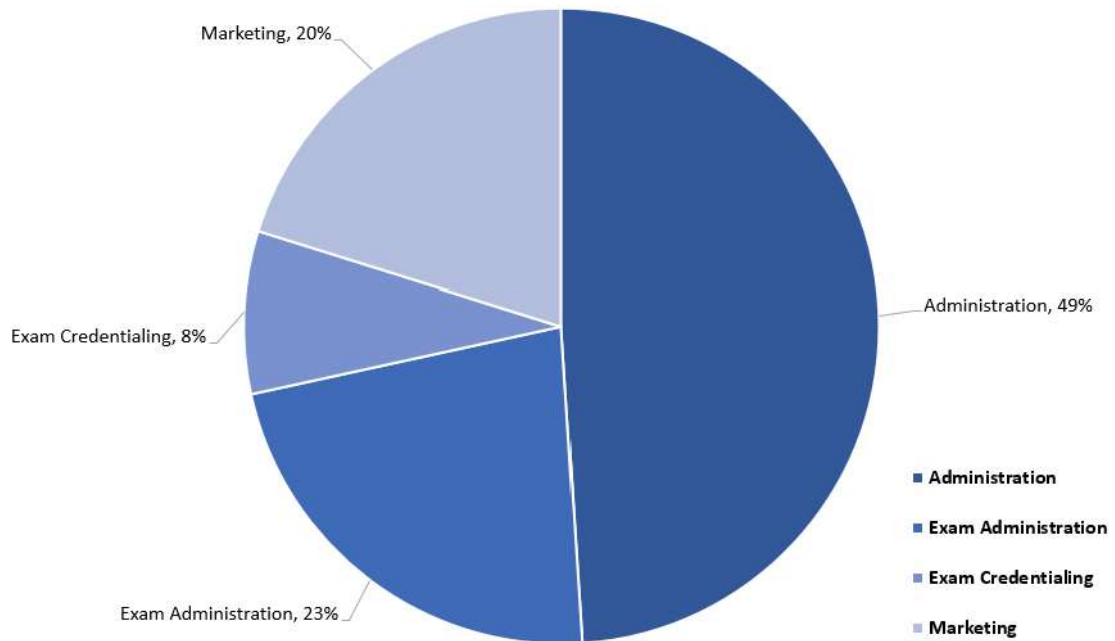


2024 Financial Highlights

GPCI 2024 Income



GPCI 2024 Expenses



Statement of Financial Position

For the Fiscal Years ending on December 31, 2023, and 2024

	12/31/2024	12/31/2023
ASSETS		
Current Assets		
Checking/Savings		
Enterprise Checking	120,086.68	129,290.37
Enterprise CD		
Enterprise CD 2024-02	48,691.34	-
Enterprise CD 2024-01	30,319.81	-
Enterprise CD 26635	-	3,204.88
Enterprise CD 25753	10,546.35	10,506.91
Total Enterprise CD	<u>89,557.50</u>	<u>13,711.79</u>
Total Checking/Savings	209,644.18	143,002.16
Other Current Assets		
Receivable from GPA	7,897.06	12,694.25
Total Other Current Assets	<u>7,897.06</u>	<u>12,694.25</u>
Total Current Assets	<u>217,541.24</u>	<u>155,696.41</u>
TOTAL ASSETS	<u>217,541.24</u>	<u>155,696.41</u>
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable		
Accounts payable	-	424.57
Total Accounts Payable	-	424.57
Credit Cards		
Enterprise Visa	292.52	726.94
Total Credit Cards	<u>292.52</u>	<u>726.94</u>
Other Current Liabilities		
Deferred Revenue - Ed2Go	17,280.00	-
Total Other Current Liabilities	<u>17,280.00</u>	<u>-</u>
Total Current Liabilities	<u>17,572.52</u>	<u>1,151.51</u>
Total Liabilities	<u>17,572.52</u>	<u>1,151.51</u>
Equity		
Board Designated Reserves	13,275.00	13,275.00
Unrestricted Net Assets	141,269.90	93,467.96
Net Income	<u>45,423.82</u>	<u>47,801.94</u>
Total Equity	<u>199,968.72</u>	<u>154,544.90</u>
TOTAL LIABILITIES & EQUITY	<u>217,541.24</u>	<u>155,696.41</u>

GPCI Board

At the end of 2024, GPCI bid farewell to five board members:

David Broussard, GPC
Tiffany Nobles, GPC
Theresa Reyes-Cummings, GPC
Nancy Robbins-Lackey, GPC
Tammy Tilzey

Thank you for your dedicated service to GPCI.



Name	Position	Location
Egondu M. Onuoha, GPC	President	New York City, NY
Jillain Veil-Ehnert, GPC	Vice President	Moorhead, MN
LaKeesha Morris-Moreau, GPC	Secretary	Miami, FL
Theresa Reyes-Cummings, GPC	Treasurer	Kansas City, MO
David Broussard, GPC	Member	Marietta, GA
Megan Covey, GPC	Member	Saint Augustine, FL
Kathy Hatfield, GPC	Member	Columbus, OH
Tiffany Nobles, GPC	Member	Columbus, OH
Nancy Robbins-Lackey, GPC	Member	Orlando, FL
Kimberly Rogers, GPC	Member	Huntsville, AL
Isabel Rosa, GPC	Member	San Juan, Puerto Rico
Tammy Tilzey	Member	Boise, ID



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