



2023 Annual Report

Executive Summary

In 2023, GPCI welcomed an additional 72 GPCs and awarded 14 scholarships for vouchers to take the GPC exam or maintain the credential through the Certification Maintenance Program (CMP), all while maintaining a sound fiscal footing.

During the 2023 GrantSummit in Kansas City, Missouri, GPCI celebrated all GPCs during the GPC Reception and honored the recipients of the 2023 Pauline G. Annarino Award and 2023 President's Award. After the reception, many GrantSummit attendees danced and socialized the night away at the first ever GPCI dance event, "Dance, Party, Pose!" which was open to all GrantSummit attendees for a nominal ticket fee.



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Letter from the President

Fellow GPCs and Future GPCs,

On behalf of the Grant Professionals Certification Institute (GPCI), I am pleased to present our Annual Report for Fiscal Year 2023 (January 1-December 31).

In 2023, GPCI granted new GPC certification to 72 grant professionals and renewed certification for 116 GPCs through our Certification Maintenance Program (CMP). GPCI is proud that there are nearly 500 GPCs and extends our congratulations to these new and continuing GPCs.

As the enclosed 2023 financial report demonstrates, GPCI's financial health remains strong. We greatly appreciate the commitment of the many individual donors and sponsors for their support to GPCI through scholarships, events, and unrestricted contributions.

Our commitment to promoting the grants profession and the GPC credential remains steadfast while we partner with many colleagues and organizations across the country. We continued offering GPCI Fireside Chats to provide informal opportunities for grant professionals to learn more about the GPC and strategies for successfully pursuing certification. In addition, the GPC Ambassadors continued to represent GPCI working with GPA chapters and individuals interested in the GPC credential. Last but not least, our GPCI Accepted Education Program has grown and is one of the best ways for GPCs to quickly find education or training opportunities covering the grant competencies.

As board president, I am thankful to work alongside 15 dedicated board members and dozens of GPCs who volunteer on GPCI committees and at GPCI events, helping to underscore the importance and relevance of the credential every day. Thank you!

If you have not obtained your GPC, I hope you will consider doing so in 2024! Please visit our website (grantcredential.org) or contact us at info@grantcredential.org to learn more.

Sincerely,

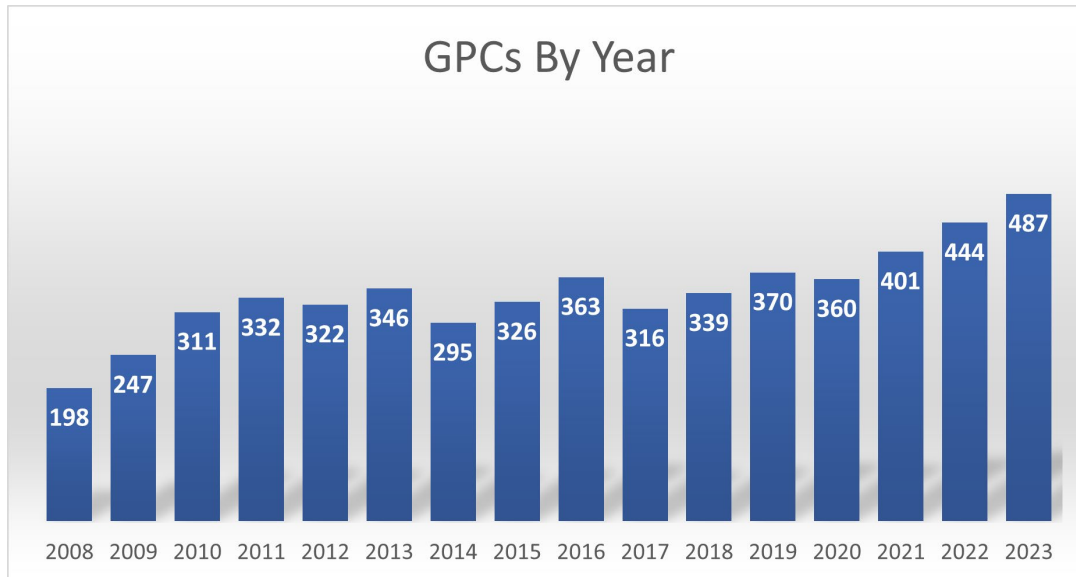
Egonda M. Onuoha, GPC, MS, RD, CDN, IBCLC, CDE, FAND, FILCA
President, GPCI Board of Directors



2023 GPCI Highlights

GPC Summary

- 72 individuals successfully passed the exam, earning the GPC.
- As of December 31, 2023, there are 487 GPCs in the United States and Puerto Rico, including first-time GPCs and GPCs who have recertified.



In 2023:

- 160 CMP applications were up for renewal; 116 applications were received, and 116 applications were approved.
- 82.8% of those up for renewal submitted CMP applications; 100% were approved for renewal.

GPCI Firesides

GPCI Fireside Chats – a late afternoon/evening or midday virtual gathering to learn more about the GPC in an informal setting with GPCs and with others who are considering pursuing the GPC - continued to be successful throughout 2023. We had 6 GPC Firesides with a total registration of 1,289. We also held two Accepted Education Provider (AEP) Firesides with 131 registrants.

GPC Ambassador Program

The Ambassador Program is a GPCI outreach initiative in Grant Professionals Association (GPA) Chapters and at local and regional levels. In 2023, GPCI volunteers serving as Ambassadors actively encouraged more grant professionals to seek and retain their GPC credentials. GPCI Ambassadors championed, engaged, and promoted credentialing and our profession by providing information about the GPC at meetings, holding dedicated GPC information sessions, celebrating professionals earning their GPC, and much more.



In December 2023, 34 individuals ensured Ambassador Program services in 35 of the GPA's Chapters (66% of GPA Chapters) and one (1) community-based group (Grant Café), representing a 17% increase over the prior year.

GPCI also conducted a 2023 GPCI Ambassador Program Survey from April through May 2023, with 24 groups reporting GPCI ambassador activities. Highlights of responses included:

- 34 sponsored activities that included presentations on the GPC.
- 138 active GPCs in reporting chapters and groups.
- Respondents stated there were 12 new GPCs certified in their chapter or group in the prior year.

Additional GPCI Ambassador highlights in 2023:

- GPCI provided the GPA Chapter Leader Bulletin with 12 articles that centered on GPCI Ambassadors' outstanding efforts to support GPC credentialing.
- GPCI sponsored nine (9) GPA Chapter local or regional conferences that helped spread the word about the value of obtaining and retaining GPC credentialing.
- GPCI supported or provided seven (7) GPA Chapter presentations on GPCI and the GPC.
- GPCI held an Ambassador Program Orientation for 33 registrants on November 16, 2023. The session recording is available for public consumption on GPCI's website.

GPCI Accepted Education Program

The GPCI Accepted Education Program establishes a mechanism to assist grant professionals in determining their best educational or training opportunities that cover the grant competencies that are necessary to achieve and maintain the GPC credential. Providers who participate in this program have undergone an application process with GPCI® to ensure their training or education sessions cover these competencies. Our program continues to grow as we have added AEP Fireside Chats, are up to 20 providers and accepted over 250 educational trainings in 2023.



Awards and Scholarships

The President's Award

The President's Award recognizes an individual, agency, or group that has provided specific assistance to GPCI, its President, and Board Members. Their work has promoted and/or marketed GPCI, its services, and/or its products. The awardee is instrumental in developing, implementing, or advancing an agenda item that has benefited GPCI's mission, growth, and continued development.

The 2023 President's Award was presented to **Bernard Turner, GPC**. Bernard has been a tireless advocate of GPCI and the grants profession. Our accreditation efforts and promotion of the GPC credential would not have been possible without supporters like Bernard. As a previous Grant Professionals Association Board Member and grants industry leader, Bernard has been an exemplary GPC and friend of GPCI.



2023 President's Award
awarded to
Bernard Turner, GPC

Pictured (L to R): Egondu Onuoha, GPCI Board President; Bernard Turner

The Pauline G. Annarino Award

The Pauline G. Annarino Award is awarded annually to an individual, agency, or group that has been dedicated to elevating the status of the grant profession and acknowledges the hard work and effort into promoting, advancing, steering, and marketing the profession. The recipient's work will have a lasting impact on the profession and will be the footing for the advancements made by others.

The 2023 Pauline G. Annarino Award was presented to **Jo Miller, GPC**. Jo has supported the work of GPCI and her fellow GPCs with her time, talent, and treasure. From encouraging other grant professionals to become GPCs to helping prepare them for the exam with study groups and guides to advancing our agenda during her time as a leader in with the Grant Professionals Association board, Jo's unwavering support has helped GPCI grow and thrive.

Jo Miller, GPC,
recipient of the
2023 Pauline G. Annarino Award



Pictured (L to R): Egondu Onuoha, GPCI Board President; Jo Miller; Jillain Veil-Ehnert, GPCI Board Vice President



2023 Scholarship Awards

GPC Exam Scholarships

Karen Cassidy & Family Scholarship

Johna Rodgers Scholarship

Kentucky Chapter Scholarship

Matilda and Emmanuel Onuoha Scholarships

Assel Grant Services Scholarship

New Jersey Chapter Scholarship

Unrestricted Scholarships

CMP 2023 Scholarships

Scholarship Recipient(s)

Courtney Oliphant

Christie Johnson

Stephanie Bell Davidson

Candra E. Parker

Kenya Fike

Demika Jackson

Luke Reed

Reagan Lynch

Cyndi Mayer

Katie Benston

Liz Forster

Scholarship Recipient(s)

Trish Bachman

Cecilia Blanford

Becky Jascoviak

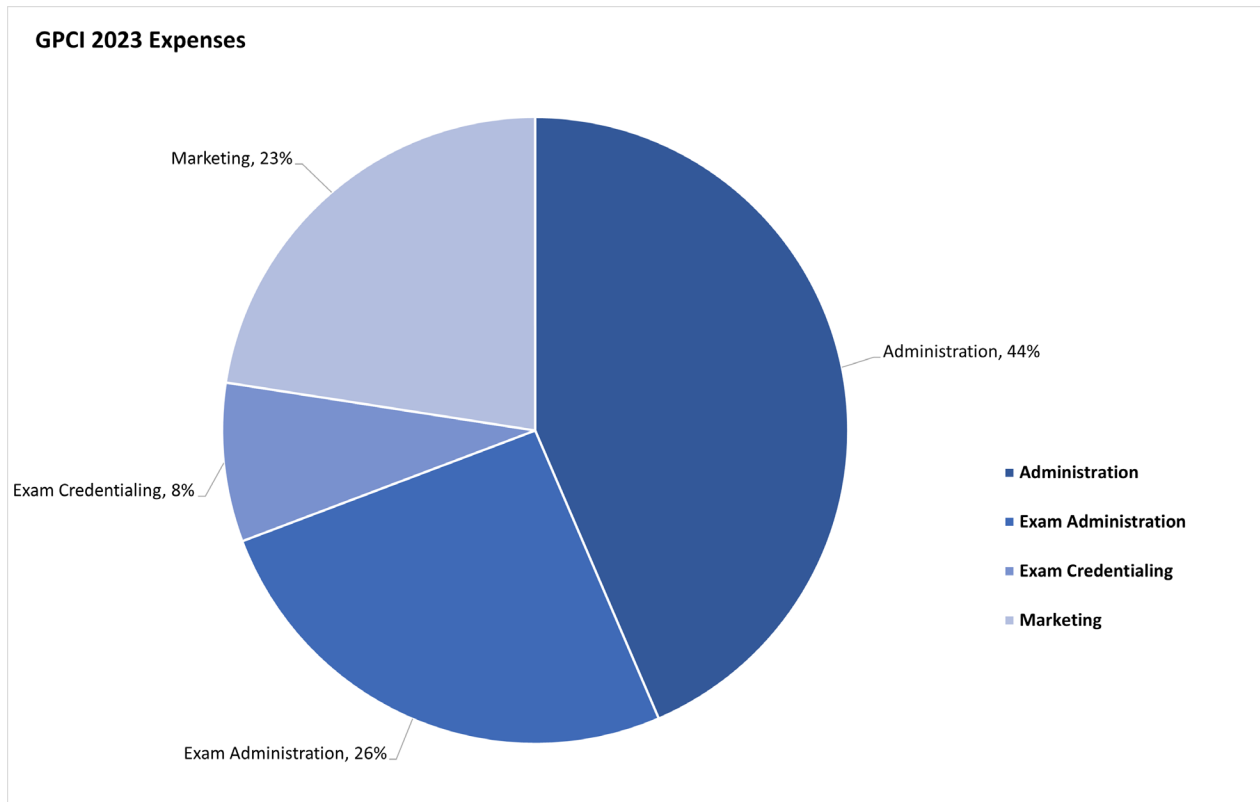
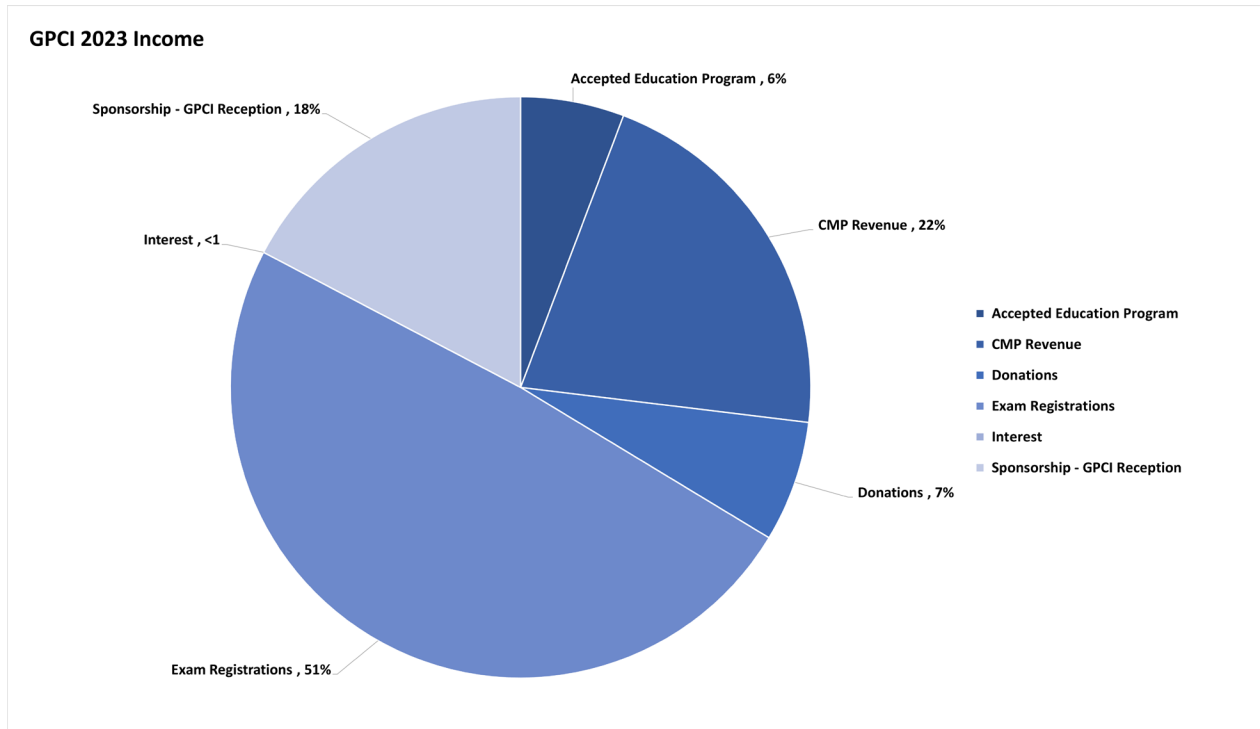
GPCI Board Activity

Board Update

At the end of 2023, GPCI bid farewell to one board member: **Kathy Brunot, GPC**. Thank you for your dedicated service to GPCI.



2023 Financial Highlights



Statement of Financial Position

For the Fiscal Years ending on December 31, 2022, and 2023



| | <u>12/31/2023</u> | <u>12/31/2022</u> |
|---------------------------------------|--------------------------|--------------------------|
| ASSETS | | |
| Current Assets | | |
| Checking/Savings | | |
| Enterprise Checking | 128,865.80 | 81,807.05 |
| Enterprise CD | | |
| Enterprise CD | | |
| 26635 | 3,204.88 | 3,194.49 |
| Enterprise CD | | |
| 25753 | <u>10,491.15</u> | <u>10,475.38</u> |
| Total Enterprise CD | <u>13,696.03</u> | <u>13,669.87</u> |
| Total Checking/Savings | 142,561.83 | 95,476.92 |
| Other Current Assets | | |
| Receivable from GPA | 12,694.25 | 5,719.50 |
| Prepaid Expenses | - | <u>5,833.00</u> |
| Total Other Current | | |
| Assets | <u>12,694.25</u> | <u>11,552.50</u> |
| Total Current Assets | <u>155,256.08</u> | <u>107,029.42</u> |
| TOTAL ASSETS | <u>155,256.08</u> | <u>107,029.42</u> |
| LIABILITIES & EQUITY | | |
| Liabilities | | |
| Current Liabilities | | |
| Credit Cards | | |
| Enterprise Visa | 726.94 | 286.46 |
| Total Credit Cards | 726.94 | 286.46 |
| Total Current Liabilities | <u>726.94</u> | <u>286.46</u> |
| Total Liabilities | <u>726.94</u> | <u>286.46</u> |
| Equity | | |
| Board Designated | | |
| Reserves | 13,275.00 | 13,275.00 |
| Unrestricted Net Assets | 93,467.96 | 84,489.26 |
| Net Income | <u>47,786.18</u> | <u>8,978.70</u> |
| Total Equity | <u>154,529.14</u> | <u>106,742.96</u> |
| TOTAL LIABILITIES & EQUITY | <u>155,256.08</u> | <u>107,029.42</u> |



2023 GPCI Donor Recognition

GPCI gratefully acknowledges the following donors whose generosity helped to support our mission in 2023.

Individuals

Trish Bachman
Carol E. Bornstein
David Broussard
Susan Caldwell
JulieAnna Carsen
Karen Cassidy-Goewert
Theresa Cummings
Mark Dunlap
Bridget Elmore
David Falchek
Kathy Hatfield
Doris Heroff
Lisa Jackson
Amy Jennings
Kim Joyce
David Lindeman
LaKeesha Morris-Moreau
Jenny Morrow
Tiffany Nobles
Egondu M. Onuoha
Nancy Robbins-Lackey
Kimberly Rogers
Isabel Rosa
Katelyn Shoemaker
Maureen Stabile
Tammy Tilzey
Jillain Veil-Ehnert

Organizations

Assel Grant Services
bmpconsulting
Boyd Grants
Foundant
Fundraising HayDay
Global Grant Solutions
GPA Central Virginia Chapter
GPA New Jersey Chapter
GPA South Carolina Chapter
GPA Wisconsin Chapter
Grant Holster, LLC
GrantStation
Health Forward Foundation
Johna Rodgers Consulting
Kathy Hatfield, LLC
Kim Joyce & Associates, LLC
Kryterion
Morphology
MyFedTrainer.com
SNF Writing Solutions
T. Nobles Grant Consulting, LLC
Think and Ink Grant Consulting
ZoomGrants

To make a gift to GPCI, please visit www.grantcredential.org/about/donate



2023 GPCI Board of Directors

| | | |
|------------------------------------|-----------------------|--------------------------|
| Egondu M. Onuoha, GPC | President | New York City, NY |
| Jillain Veil-Ehnert, GPC | Vice President | Moorhead, MN |
| Kim Joyce, GPC | Secretary | Scottsdale, AZ |
| Theresa Reyes-Cummings, GPC | Treasurer | Kansas City, MO |
| David Broussard, GPC | Member | Marietta, GA |
| Kathy Brunot, GPC | Member | Tuscaloosa, AL |
| David Falchek | Member | Scranton, PA |
| Kathy Hatfield, GPC | Member | Columbus, OH |
| LaKeesha Morris-Moreau, GPC | Member | Miami, FL |
| Tiffany Nobles, GPC | Member | Columbus, OH |
| Nancy Robbins-Lackey, GPC | Member | Orlando, FL |
| Kimberly Rogers, GPC | Member | Huntsville, AL |
| Isabel Rosa, GPC | Member | San Juan, Puerto Rico |
| Maureen Stabile, GPC | Member | Arlington Heights, IL |
| Tammy Tilzey | Member | Boise, ID |





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