



2022 Annual Report

Executive Summary

In 2022, GPCI welcomed an additional 61 GPCs, and while maintaining a sound fiscal footing, GPC awarded 14 scholarships for vouchers to take the GPC exam.

GPCI ended the year with net assets of \$107,013.77.

2022 GPCI Awards

Doris Heroff, GPC,
recipient of the
2022 Pauline G. Annarino Award



2022 President's Award
awarded to
GPCI Ambassadors

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Letter from the President

Fellow GPCs and Future GPCs,

On behalf of the Grant Professionals Certification Institute (GPCI), I am pleased to present our Annual Report for Fiscal Year 2022 (January 1-December 31).

GPCI remained consistent and steadfast in its commitment to providing the only accredited credential covering the grants lifecycle. Our work continued while ensuring that our processes met or exceeded standards under our accrediting body, the National Commission for Certifying Agencies (NCCA).

In 2022, GPCI granted new GPC certification to 61 grant professionals and renewed certification for 88 GPCs through our Certification Maintenance Program (CMP). GPCI is proud that there are nearly 450 GPCs and extends our congratulations to these new and continuing GPCs.

As the enclosed 2022 financial report demonstrates, GPCI's financial health remains strong. We greatly appreciate the commitment of the many individual donors and sponsors for their support to GPCI through scholarships, events, and unrestricted contributions.

Working alongside many colleagues and organizations, we remain committed to our broad efforts to promote the grants profession and the GPC credential. We continued offering quarterly GPCI Fireside Chats to provide informal opportunities for grant professionals to learn more about the GPC and strategies for successfully pursuing certification.

As board president, I am thankful to work alongside 14 dedicated board members and dozens of GPCs who volunteer on GPCI committees and at GPCI events, helping to underscore the importance and relevance of the credential every day. Thank you!

If you have not obtained your GPC, I hope you will consider doing so in 2023! Please visit our website (grantcredential.org) or contact us at info@grantcredential.org to learn more.

Sincerely,

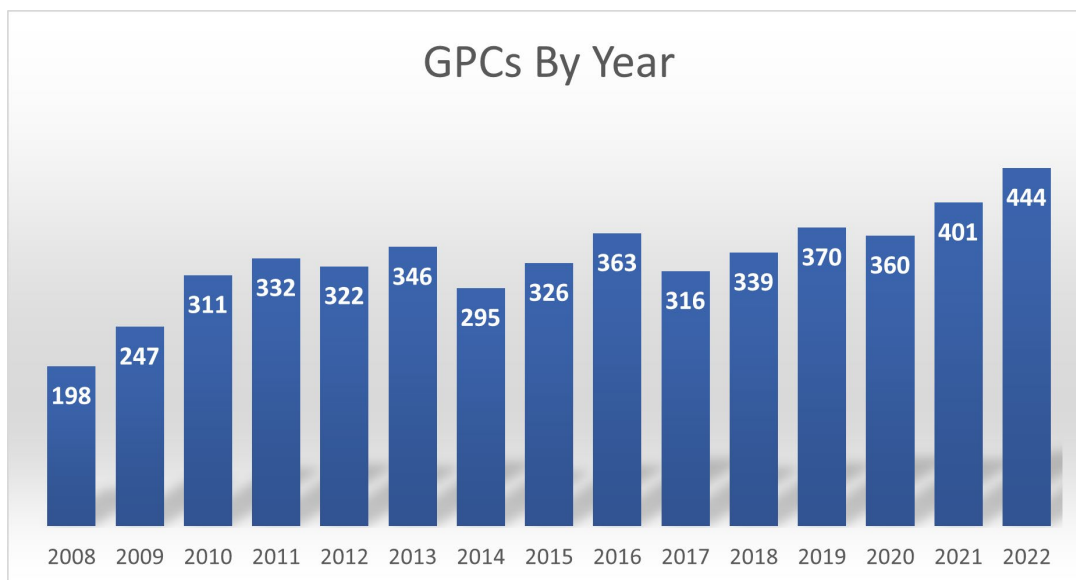
Egondy M. Onuoha, GPC, MS, RD, CDN, IBCLC, CDE, FAND, FILCA
President, GPCI Board of Directors



2022 GPCI Highlights

GPC Summary

- 61 individuals successfully passed the exam, earning the GPC.
- As of December 31, 2022, there are 444 GPCs in the United States and Puerto Rico, including first-time GPCs and GPCs who have recertified.



In 2022:

- 114 CMP applications were up for renewal; 88 applications were received, and 88 applications were approved.
- 77.2% of those up for renewal submitted CMP applications; 100% were approved for renewal.
- The CMP Manual and Candidate Handbook was updated, and a new CMP Application Tracking Form was released.

Exam Development

In 2022, GPCI commissioned a Job Analysis as part of regular periodic review and analysis of competencies and skills of grant professionals to inform future exam updates. The Job Analysis results will be shared in Spring 2023.

GPCI Firesides

GPCI Fireside Chats – a quarterly late afternoon/evening virtual gathering to learn more about the GPC in an informal setting with GPCs and with others who are considering pursuing the GPC continued to be successful throughout 2022. We had 5 GPC Firesides with a total registration of 1,623. We also held one Accepted Education Provider (AEP) Fireside with 43 registrants.

Awards and Scholarships

The President's Award

The President's Award recognizes an individual, agency, or group that has provided specific assistance to GPCI, its President, and Board Members. Their work has promoted and/or marketed GPCI, its services, and/or its products. The awardee is instrumental in developing, implementing, or advancing an agenda item that has benefited GPCI's mission, growth, and continued development.

The 2022 President's Award was presented to the cadre of **GPC Ambassadors**. GPC Ambassadors dedicate themselves at the chapter and local levels to serving as an active resource to promote the GPC credential within their communities, provide information and guidance to those considering pursuing the GPC, and answer questions from GPC candidates and those holding the credential. The GPC Ambassador program began five years ago and as of 2022, there are over 30 GPC Ambassadors covering 29 GPA chapters.

The Pauline G. Annarino Award

The Pauline G. Annarino Award is awarded annually to an individual, agency, or group that has been dedicated to elevating the status of the grant profession and acknowledges the hard work and effort into promoting, advancing, steering, and marketing the profession. The recipient's work will have a lasting impact on the profession and will be the footing for the advancements made by others.

The 2022 Pauline G. Annarino Award was presented to **Doris Heroff, GPC**. In addition to her stellar service as a grant professional within organizations and as a consultant, Doris was instrumental in building GPA leadership on a national and local level. She was the force behind connecting Minnesota grant professionals for the inception of the Minnesota Chapter of the GPA. Besides her tireless enthusiasm and commitment to mentoring and supporting other grant professionals in the career development and leadership roles, Doris is a powerful advocate for the Grant Professionals Certification Institute and the credential. She was one of the first grant professionals to earn the GPC.

2022 Scholarship Awards

GPC Exam Scholarships

GPCI Scholarship Donation

Scholarship Recipient(s)

Aliya Paulding
Ashley Perales
Tom Phillips
Jodi Riley
Amy Share

Central Virginia GPA Chapter Scholarship

Karen Hays

Karen Cassidy & Family Scholarship

Mira Tanna

Johna Rodgers Scholarship

Elizabeth Archer

Kansas (Heart of America) GPA Chapter Scholarship

Dane Sosniecki
Cindy Lynn

Matilda and Emmanuel Onuoha Scholarships

Nikki Feagin
Daniel Obi
Joshua Ogar

South Florida Chapter Scholarship

Kimberly Worthy

GPCI Board Activity

Board Update

At the end of 2022, GPCI bid farewell to one board member: GPCI Board President, **David Lindeman, GPC, CFRE**. Thank you for your dedicated service to GPCI.

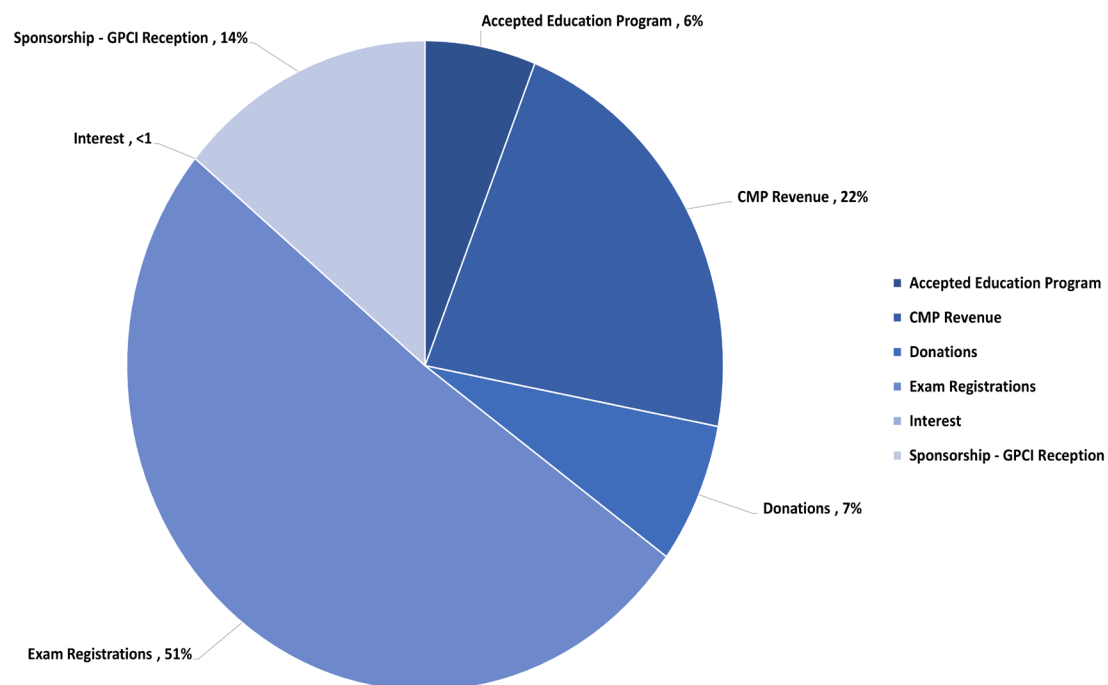
GPCI also elected one new member to join the GPCI board as of January 1, 2023: **Katy Shoemaker, GPC** (Danville, PA). We welcome this committed grant professional to our board.

AmazonSmile

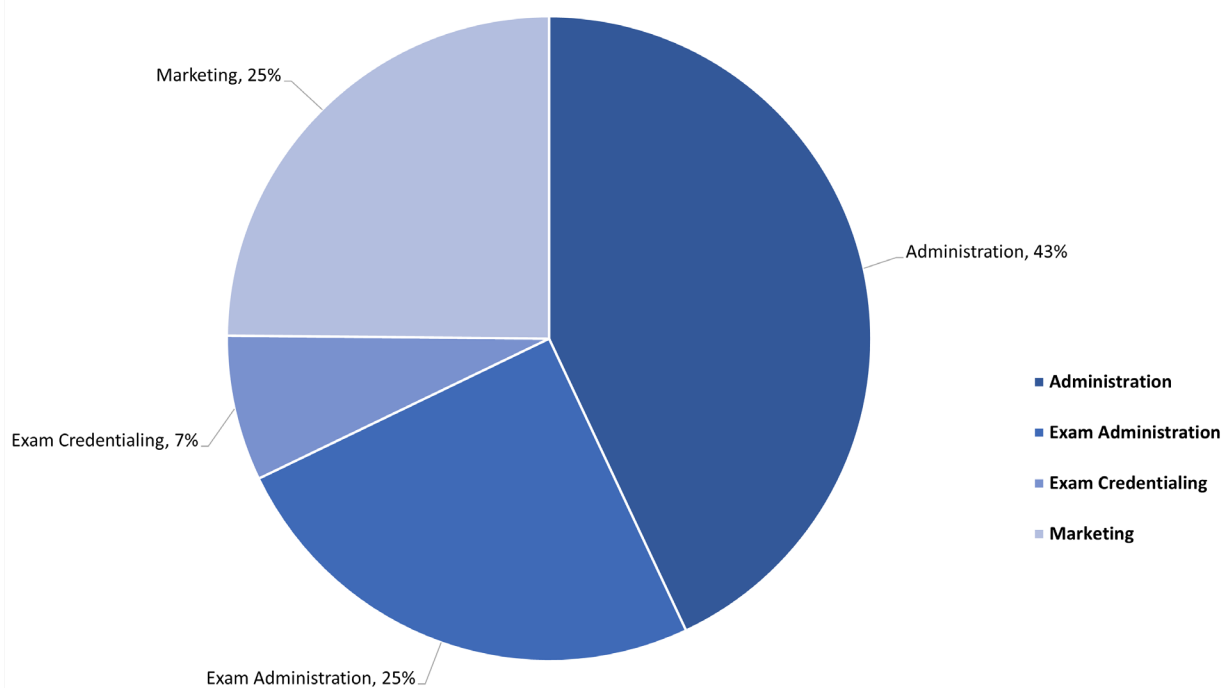
The GPCI Board appreciates support from grant professionals received under GPCI's account through the AmazonSmile Foundation, established in 2015. In January 2023, AmazonSmile Foundation announced that the program will end in February 2023.

2022 Financial Highlights

GPCI 2022 Income



GPCI 2022 Expenses



Statement of Financial Position

For the Fiscal Years ending on December 31, 2021 and 2022

	12/31/2022	12/31/2021
ASSETS		
Current Assets		
Checking/Savings		
Enterprise Checking	81,807.05	75,618.55
Enterprise CD		
Enterprise CD 26635	3,194.49	3,184.54
Enterprise CD 25753	<u>10,459.73</u>	<u>10,428.41</u>
Total Enterprise CD	<u>13,654.22</u>	<u>13,612.95</u>
Total Checking/Savings	95,461.27	89,231.50
Other Current Assets		
Receivable from GPA	5,719.50	11,720.23
Prepaid Expenses	<u>5,833.00</u>	<u>-</u>
Total Other Current Assets	<u>11,552.50</u>	<u>11,720.23</u>
Total Current Assets	<u>107,013.77</u>	<u>100,951.73</u>
TOTAL ASSETS	<u>107,013.77</u>	<u>100,951.73</u>
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable		
Accounts payable	286.46	-
Total Accounts Payable	286.46	-
Credit Cards		
Enterprise Visa	<u>-</u>	<u>3,187.47</u>
Total Credit Cards	<u>-</u>	<u>3,187.47</u>
Total Current Liabilities	<u>286.46</u>	<u>3,187.47</u>
Total Liabilities	<u>286.46</u>	<u>3,187.47</u>
Equity		
Board Designated Reserves	13,275.00	13,275.00
Unrestricted Net Assets	84,489.26	57,320.53
Net Income	<u>8,963.05</u>	<u>27,168.73</u>
Total Equity	<u>106,727.31</u>	<u>97,764.26</u>
TOTAL LIABILITIES & EQUITY	<u>107,013.77</u>	<u>100,951.73</u>

2022 GPCI Donor Recognition

GPCI gratefully acknowledges the following donors whose generosity helped to support our mission in 2022.

Individuals

Trish Bachman
David Broussard
Karen Cassidy
Theresa Cummings
Mark Dunlap
Ellen Gugel
Kathy Hatfield
Lydia Howie
Lisa Jackson
Vickie Johnson
Kim Joyce
Amy Knudsen
David Lindeman
Lakeesha Morris-Moreau
Tiffany Nobles
Karen Norris
Egondy Onuoha
Nancy Robbins-Lackey
Johna Rodgers
Kim Rogers
Isabel Rosa
Bill Smith
Maureen Stabile
Elisa Strickler
Tammy Tilzey
Jillain Veil-Ehnert
Sylvia Woodall

Organizations

Assel Grant Services
bmp consulting
Foundant Technologies
Global Grant Solutions
GPA North Texas Chapter
Grant Holster/Sharpshooter Communications
Grant Station
Howie Grant Writing & Consulting
Johna Rodgers Consulting
Kathy Hatfield LLC
Kim Joyce & Associates, LLC
MyFedTrainer LLC
SNF Writing Solutions
T. Nobles Grant Consulting Inc.
The Write Stuff Delaware LLC

2022 GPCI Board of Directors

David Lindeman, GPC	President	Washington, DC
Egondy M. Onuoha, GPC	Vice President	New York City, NY
Kim Joyce, GPC	Secretary	Scottsdale, AZ
Theresa Reyes-Cummings, GPC	Treasurer	Kansas City, MO
David Broussard, GPC	Member	Marietta, GA
Kathy Brunot, GPC	Member	Tuscaloosa, AL
Kathy Hatfield, GPC	Member	Columbus, OH
LaKeesha Morris-Moreau, GPC	Member	Miami, FL
Tiffany Nobles, GPC	Member	Columbus, OH
Nancy Robbins-Lackey, GPC	Member	Orlando, FL
Kimberly Rogers, GPC	Member	Huntsville, AL
Isabel Rosa, GPC	Member	San Juan, Puerto Rico
Maureen Stabile, GPC	Member	Arlington Heights, IL
Tammy Tilzey	Member	Boise, ID
Jillain Veil-Ehnert, GPC	Member	Moorhead, MN



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