



GRANT PROFESSIONALS
CERTIFICATION INSTITUTE®

Providing a Standard of Excellence for the Grant Profession



GPCI ACCEPTED EDUCATION POINT TRACKER

The Grant Professionals Certification Institute (GPCI) offers this form as a way for you to track the GPCI Education Points you have earned during the 2020 Grant Professionals Association (GPA) National Conference. Please note that GPCI will require you to list the title of all of the sessions you attend, not just the flat number of points for the conference. GPA is a participant in the GPCI Accepted Education Program. The Education Points you earn at this conference can be used to meet the new requirement for anyone renewing their GPC in 2021 or later. The new requirement states that at least 20% of your education points must come from GPCI Accepted Education opportunities. Participating in all of the available sessions this year will allow you to meet that new requirement!

Using this form: Enter 1.25 in the POINTS box for each full Live session you attend, and 1.25 in the POINTS box for each full On-Demand session you attend. Do not enter more than 1.25 for Live sessions or 1.25 for On-Demand sessions. Please note that the On-Demand session *Census Bureau Data for Grant Writers* is worth 0.5 points. Totals will be calculated for each and a combined Live and On-Demand CEP Total Points Attained will be calculated for you at the end of the form.

Live Sessions		
Wednesday, November 4, 2020		
SESSION TITLE	COMPETENCIES	POINTS
11:00 AM - 12:15 PM		
Get Transparent! Grow Your Online Identity with Candid and GuideStar's Nonprofit Profile	2,7,8	
Disruption & Development: Fundraising during Organizational Change	2,3,7,8	
Evaluation Planning: Helping Clients Stay on that Yellow Brick Road	2,3,4	
Federal Grants: What Am I Agreeing To? The Myriad Policy Obligations that Attach to Grant Funding	3,5	
No matter how complex the grant budget, creating it first makes total cents! No CPA needed- promise.	4	
Navigating your career as a young grant professional	7	
1:00 PM - 2:15 PM		
And the Winner...: Make Award Competitions Part of Your Grant Strategy	4,2,8	
Building a centralized grants office that fits your organization	5,6,7,8	
Keep Calm and Handle Difficult People!	7,8	
Marginalized Communities Need Data Too: How to get it? What to do when you don't have it?	3,4,7	
What's your ROI? Using data to advocate for, grow and celebrate your grants career.	2,7	
Make Your Mark on the Grants Field: Become an Author or Reviewer for GPA Publications!	1,2,3,4,5,6,7,8	

Thursday, November 5, 2020		
10:15 AM to 11:30 AM		
Beyond the Sustainability Question: What To Do When the Grant Funds End	3,4,8	
Finding and Securing Funding for Health Care Projects	1	
"Fake it 'Till You Make It" Taken Too Far - A Case Study of Elizabeth Holmes and Theranos	2,3,6,7	
Use of the CIPP Evaluation Approach and Logic Models to Design Programs and Obtain Funding	3,4	
Using Data to Strengthen Your Proposals	3,4,6	
Ethics Roundtable	6	
12:15 PM to 1:30 PM		
Creating a Winning Annual Grants Strategy: Steps, Tips, & Tools	1,7	
Getting Back on Track when Plans are Derailed	2,3,7	
Grant Funding for Public Safety Technology in 2021	1,3,4	
Rural Capacity Building Strategies: Selecting and Executing an Effective Needs Assessment	4,8,7	
Storytelling with Financials	2,4,5,7	
All You Need to Know About the GPC and More!	6,7,8	
2:00 PM to 3:15 PM		
Grants as the Bedrock: How Strong Grants Leadership Impacts the Organization as a Whole	2,3	
You are not alone. Burnout is real, relevant, and recoverable.	2,3,7	
Strategically Linking your Project with Funders' Priorities: Case Studies of Success	1,3,4	
Planning for the Year Ahead! Insights on the 2021 USED Budget & Other Federal K-12 Grants	1,4	
From Owning a Job to Owning a Business: How to Take Your Consulting Practice to the Next Level	2,7	
What's Your Next Big Thing? Career Moves for Grant Professionals	2,7	

Friday, November 6, 2020		
10:15 AM - 11:30 AM		
Federal Grant Readiness - A Case Study!	2,3,8	
Make It "Worth 1000 Words": Maximizing Effectiveness of Your Graphics and Tables	4	
Presentation Skills for Grant Professionals	7,8	
The Role of Grants in Capital Campaigns	1,2,3,4,5,6,7,8	
What does it Really Take to Make it as a Grants Consultant?	7	
A MUST do: Be a Grant Reviewer!	4,7	

12:15 PM - 1:30 PM		
Managing a grant with confidence, compliance, and capacity	5	
Agile Leadership in Nonprofit Teams (Especially Grant Teams!)	2,7	
Ten Tips for Improving Your Federal Proposal to Peer Reviewers	4,7	
Securing Grants from Top Tier Foundations	2,3,7	
The "Total Value" Proposal Budget: Why It Matters - and How to Build One, from the Inside Up!	2,3,4	
Mentor Match Discussion Den	7	
2:00 PM to 3:15 PM		
Tips for Surviving a Group Grant Writing Process	4	
Marketing Your Grants Consulting Business	7	
My Boss is Going to Hell or Jail: A Survival Guide for Grant Professionals	5,6,7,8	
Organization and Documentation Strategies for Successful Federal Grant Applications	4,7	
The Feds Want People Like you! Use your expertise and become a Grant Peer Reviewer.	3,4,6,7	
Let's Talk About Books, Baby	3,4,7	
Total Live Sessions (1.25 pts per Session)		

On-Demand Sessions		
Census Bureau Data for Grant Writers: Latest Updates to New Tools <i>NOTE: THIS SESSION IS WORTH 0.5 POINTS</i>	4	
Power Writing for Grants - and More: Fast and Easy Tools for Writing that Gets the Results You Want	4,7	
Corporate Social Responsibility and its Impact on Giving	7,8	
To Write the Grant or Not to Write the Grant... THAT is the Question!	1,2	
Winning Strategies: Government Relations and Advocacy 101	7,8	
Major Uniform Guidance Update 2020: Key Changes by OMB and What They Mean in Practice	3,5	
How to become a Certified Fundraising Executive (CFRE)	6,7	
The Theory of Evolution: Planning for Growth and Sustainability in your Consulting Business	7	
I am: Use Personal Purpose to Fuel Your Nonprofit Life - A Hands-On, Creative Experience	4,7	
From Overwhelmed to In Control	1,2,3,4	
Total On-Demand Sessions (1.25 pts per Session except Census Bureau Data)		

Total Points Attained	
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