



**GPCI ACCEPTED EDUCATION POINT TRACKER  
2022 GPA NATIONAL CONFERENCE**

The Grant Professionals Certification Institute (GPCI) offers this form as a way for you to track the GPCI Education Points you have earned during the 2022 Grant Professionals Association (GPA) National Conference. Please note that GPCI will require you to list the title of all of the sessions you attend, not just the flat number of points for the conference. GPA is a participant in the GPCI Accepted Education Program. The education points you earn at this conference can be used to meet the new requirement for anyone renewing their GPC in 2021 or later. The new requirement states that at least 20% of your education points must come from GPCI Accepted Education opportunities.

Using this form: Enter the POINTS box for each full Live/Virtual session you attend. Do not enter more than the points allotted for each Live/Virtual sessions. **Please remember to use your QR Code to sign in to your session!**

<b>Live &amp; Virtual Sessions</b>		
<b>Wednesday, November 2, 2022</b>		
<b>SESSION TITLE</b>	<b>COMPETENCIES</b>	<b>POINTS</b>
<b>11:00 AM – 3:00 PM CDT (4 CEUs)</b>		
<b>Pre-Conference Session: Daring Leadership in the Grant Profession</b>	<b>7</b>	

<b>Thursday, November 3, 2022</b>		
<b>SESSION TITLE</b>	<b>COMPETENCIES</b>	<b>POINTS</b>
<b>9:45 AM – 11:00 AM CDT (1.25 CEUs)</b>		
<b>7 Methods for Grant Professionals to Prioritize Proposals for A Grant Team</b>	<b>2, 6, 7</b>	
<b>Speaking the Same Language: Aligning Your Story with Funder Philosophies &amp; Approaches</b>	<b>4, 7, 9</b>	
<b>Success Starts at Square One: Leading Successful Initial Grant Meetings</b>	<b>3, 7</b>	
<b>Federal Grant Management 101: Key Post-Award Compliance Risks</b>	<b>5</b>	
<b>How to Leverage Federal Funding to Grow Your Non-Profit: An Overview of Federal Grants</b>	<b>4</b>	
<b>Navigating the Federal Budget Maze Without Getting Lost</b>	<b>1, 2, 7</b>	

<b>Out of Sight Site Visits</b>	<b>5, 8</b>	
<b>Research Grant Development 101: Where to Start</b>	<b>3, 4, 5, 6, 7, 9</b>	
<b>Lead or Follow: The Delicate Dance Between Consultant and Client</b>	<b>2, 3</b>	
<b>The Flexible Tool Your Nonprofit Needs: How Appreciative Inquiry Helps in (Nearly) Any Situation</b>	<b>2, 3</b>	
<b>Combatting Grant Myths</b>	<b>3, 4, 5, 6, 7</b>	

<b>12:30 PM – 1:45 PM CDT (1.25 CEUs)</b>		
<b>Lead, Follow or Get Out of the Way: Leadership Methods for Building Collaborative Grant Processes</b>	<b>2, 3, 4, 5</b>	
<b>“Fight for the things you care about, but do it in a way that will lead others to join you” – Ruth Bader Ginsburg</b>	<b>8</b>	
<b>Logic Model Live! – Part 1</b>	<b>3, 4, 7, 9</b>	
<b>Grants QSMO Will Improve the Grant Experience</b>	<b>7</b>	
<b>A View Like No Other: How to Serve as a Grant Reviewer</b>	<b>7</b>	
<b>Coaching Others and Ourselves: Relationship Skills for Leaders</b>	<b>2, 7, 8</b>	
<b>The Power of Sustainability: Continuing Your Org’s Good Works</b>	<b>4, 9</b>	
<b>We all Win: Tips for Grant Writer Evaluation Collaboration</b>	<b>3, 4</b>	
<b>Techniques and Tools to Support an Ethical Transition from Pre-Award to Post-Award Activities</b>	<b>2, 3, 5</b>	
<b>What’s Next? Surveying the Post-Stimulus K-12 Federal Funding Landscape</b>	<b>1, 4</b>	

<b>2:15 PM – 3:30 PM CDT (1.25 CEUs)</b>		
<b>Design Thinking a Dynamic Grants Manual for You, Your Team, and Your Successor</b>	<b>1, 2, 3, 4</b>	
<b>Grant Writing as Activism: Funding Movements for Social Change</b>	<b>1, 4, 8, 9</b>	
<b>Business Finances for the Grant Writing Business Owner</b>	<b>7</b>	
<b>GPA Mentoring: What’s In It For You?</b>	<b>7</b>	
<b>They Want All of That in 15 Pages? There’s No Way!</b>	<b>4, 9</b>	
<b>Logic Model Live! – Part 2</b>	<b>3, 4, 7, 9</b>	

<b>Scaling Evaluation Plans for Federal Grants</b>	<b>3, 4</b>	
<b>Strategic Planning for Solopreneurs: How to Use Strategic Planning to Transform Your Consulting Business</b>	<b>7</b>	
<b>Become a Grants Management Master... Or a Master Cat Herder</b>	<b>2, 3, 5, 7, 8</b>	
<b>How Numbers Tell a Story</b>	<b>1, 3, 4, 5, 7</b>	

<b>Friday, November 4, 2022</b>
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<b>9:00 AM – 10:15 AM CDT (1.25 CEUs)</b>
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<b>Developing Programs for Sustainability</b>	<b>2, 3, 9</b>	
<b>Evaluators Are Not the Devil</b>	<b>2, 3, 4, 7</b>	
<b>OMB Update</b>	<b>1, 2, 4, 5, 6, 7</b>	
<b>So, You Want to Be a Subrecipient: Federal Grant Success Tips for Subaward Partnerships</b>	<b>5, 8</b>	
<b>Research Grants 102: Intro to Small Business Innovation Research (SBIR) Grants</b>	<b>1, 2, 3, 4, 5, 6, 8, 9</b>	
<b>The Pandemic is Over – Now What? Relationship Building and Communication Implications for Grant Work</b>	<b>2, 7</b>	
<b>Job &amp; Career Jolts: Proof Yourself – Stories and Strategies from the Field</b>	<b>7</b>	
<b>Vulnerability in Grants Work: Set Yourself (and Others) Free</b>	<b>7</b>	
<b>The Cost of Doing Business: Does Your Budget Tell Funders the Whole Story?</b>	<b>3, 4</b>	

<b>12:00 PM – 1:15 PM CDT (1.25 CEUs)</b>
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<b>You Walk Away Without a Rose: Why You Get Turned Down for a Grant and What to Do</b>	<b>2, 3, 4, 9</b>	
<b>Getting the Most from Indirect Costs</b>	<b>3, 4, 5, 6, 7</b>	
<b>Latest Census Bureau Data and Tools for Your Grant Applications</b>	<b>4</b>	
<b>How to Create Employee Evaluations that Measure Grant Seeking Skill, Company Fit, and Motivation</b>	<b>2</b>	
<b>Ethics Roundtable</b>	<b>6</b>	
<b>GPC Stories: How the Grant Professional Certified Credential Can Help Your Career</b>	<b>7</b>	
<b>Let's Talk: Communication in the Multigenerational Workplace</b>	<b>7, 8</b>	

<b>Mission Impossible: How to Manage a One-Person Grant Office</b>	<b>2, 4, 5, 7</b>	
<b>Opening Pandora's Box: 10 Phases of Grant Management</b>	<b>5, 6</b>	

<b>1:45 PM – 3:00 PM CDT (1.25 CEUs)</b>		
<b>Hey, Nice Chart! / Part 1: Choose Your Chart Type and Design It Well</b>	<b>4, 9</b>	
<b>Is the Forum Flawed? Grant Reviewer Perceptions of Narrative vs. Form Applications</b>	<b>4</b>	
<b>First Responders: Grant Funding for Public Safety Technology</b>	<b>1, 3, 4</b>	
<b>Getting the Most from Indirect Costs – Part II</b>	<b>3, 4, 5, 6, 7</b>	
<b>Stop Screaming Into the Void: Cultivating Productive Relationships With Federal Grantors</b>	<b>7, 8</b>	
<b>Planning for Life: Building a Consulting Business That Stands the Test of Time</b>	<b>7</b>	
<b>Let's Talk About Books: A Group Discussion on Books and Reading</b>	<b>4, 7</b>	
<b>Mindfulness-Based Practices for Enhancing the Self-Care and Effectiveness of Grant Professionals</b>	<b>6, 7</b>	
<b>After the Award: Grant Financial Management</b>	<b>5</b>	

<b>3:15 PM – 4:30 PM CDT (1.25 CEUs)</b>		
<b>Hey, Nice Chart! / Part 2: Live Demos and How-Tos</b>	<b>4</b>	
<b>Two Bachelor Fanatics: A Case Study in What the Franchise Will Teach You About the Grant Profession</b>	<b>2, 6, 8</b>	
<b>A Tale of Two Consultants: Success Isn't One-Size-Fits -All</b>	<b>6, 7</b>	
<b>Grants Gab: A Professional Networking Tool</b>	<b>7</b>	
<b>Offer Your Perspective: Join the GPA Publications Team as an Author or Reviewer</b>	<b>7, 9</b>	
<b>The Value of Networking Outside of Grants</b>	<b>7, 8</b>	
<b>Grant Contracts – Contracts Arising From Grant Awards. Is Your Entity Protecting Itself?</b>	<b>2, 5</b>	
<b>Managing for the Only Constant: Change</b>	<b>3, 7, 8</b>	

**Saturday, November 5, 2022**

**7:30 AM – 8:45 AM CDT (1.25 CEUs)**

<b>A Grant Prose Workshop for Grant Pros</b>	<b>4, 7, 9</b>	
<b>Manage Up! Techniques for Driving Cross-Team Efficiency in Grant Seeking</b>	<b>2, 4, 7, 8</b>	
<b>Federal Appropriations: Winning Congressional Earmarks</b>	<b>1, 4, 7, 8</b>	
<b>Unlocking the Benefits of Reviewing Federal Grant Applications</b>	<b>1, 2, 8, 9</b>	
<b>Adobe Pro as an Essential Tool for Grant Professionals</b>	<b>4, 9</b>	
<b>The Price is Right – How to Appropriately Price Your Grant Writing Services</b>	<b>6, 7</b>	
<b>Breakdown Dead Ahead: How to Deal with Burnout in the Nonprofit World and Keep It From Taking Over Your Life</b>	<b>2, 6, 7, 8</b>	

**9:00 AM – 10:15 AM (1.25 CEUs)**

<b>Can You Hear Me?: Opportunities for Including Community Voice in Your Logic Model</b>	<b>2, 3, 4, 7</b>	
<b>Developing a Social Media Presence for Consultants and Organizations</b>	<b>2, 3, 6, 7, 8</b>	
<b>Emerging Trends in Research Grants</b>	<b>3, 4, 5, 6, 7</b>	
<b>10 Things You Need to Make Your First \$10,000 In Your Grant Consultant Business</b>	<b>6</b>	
<b>GPA Approved Trainers: A Panel Discussion</b>	<b>7</b>	
<b>Become a #HealthyGrantPro: Anti-Burnout Strategies for the Advanced Grant Professional</b>	<b>2, 7</b>	
<b>Should I Stay or Should I Go? How to Grow Your Grant Career</b>	<b>7</b>	

**Pre-Conference Session Total (4 CEUs Max)**

**Total Concurrent (General) Sessions (1.25 pts per Session)**

**2022 Total Points Attained**