



2019 Annual Report

Executive Summary

In 2019, GPCI received accreditation of the GPC credential from the National Commission for Certifying Agencies (NCCA), becoming the only professional grant credential to be recognized by a national accrediting agency. GPCI welcomed an additional 33 GPCs, and while maintaining a sound fiscal footing, awarded 12 scholarships for vouchers to take the GPC exam. GPCI ended the year with net assets of \$36,104.97.

2019 GPCI Awards



GPCI President Julie Assel
presents the 2019
Pauline G. Annarino Award to
Lydia Howie, MS, GPC



The 2019 President's Award was awarded to both
Katherine Heart, GPC, M.Ed. and **JulieAnna Carson, GPC, B.S.**

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Letter from the President

Fellow GPCs and future GPCs,

On behalf of the Grant Professionals Certification Institute (GPCI) Board of Directors, I am pleased to present our seventh Annual Report for Fiscal Year 2019 (January 1-December 31).

The GPCI board continues to work to administer and credential grant professionals across the nation. This year we granted GPC certification to 33 individuals. As of December 31, 2019, 370 individuals have maintained their credential. There are now more GPCs than ever before in GPCI's history!



In 2019, GPCI submitted and was awarded accreditation from the National Commission for Certifying Agencies for the next five years. This accreditation raises the value of the accreditation for all GPCs and validates that all GPCI's credentialing activities are being conducted in an ethical framework.

As we look forward to 2020, GPCI will continue to expand its national marketing efforts, analyze data on credentialed versus non-credentialed grant professionals, and increase the efficiency of its services. We are also excited to expand our Accepted Education Provider Program! This will help credentialed and non-credentialed grant professionals find high quality trainings relevant to the competencies and skills identified by a diverse cross section of grant professionals. We believe this will help grant professionals find trainings they need to be successful and to grow in their field.

We as a board are thankful to work side-by-side with dedicated volunteers to continue to increase the relevance of the credential every day. We encourage you to make the GPC a required or preferred qualification in all of your job postings in 2020.

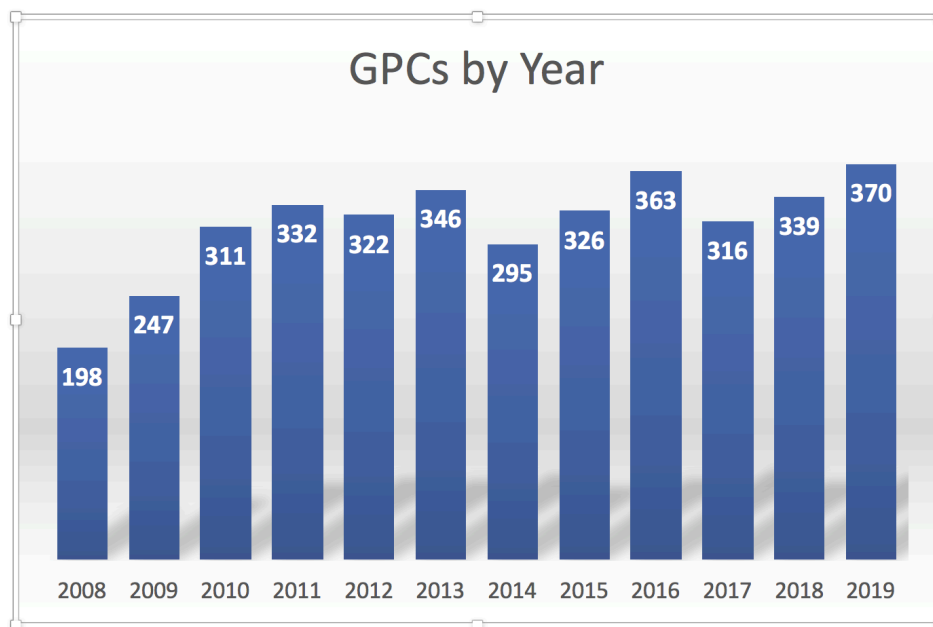
Sincerely,

Julie Assel, GPC
President, GPCI Board of Directors

2019 GPCI Highlights

GPCs

- 33 individuals successfully passed the exam, earning the GPC.
- As of December 31, 2019, there are 370 GPCs in the United States and Puerto Rico, including first-time GPCs and GPCs who have recertified.



GPCI applied for and received NCCA accreditation of its GPC credential, demonstrating the program's compliance with the NCCA's Standards for the Accreditation of Certification Programs. NCCA is the accrediting body of the Institute for Credentialing Excellence (ICE) (formerly the National Organization for Competency Assurance).

Since 1977, the NCCA has been accrediting certifying programs based on the highest quality standards in professional certification to ensure the programs adhere to modern standards of practice in the certification industry. The GPC is

the first professional credential for individuals working in the grants field to be recognized by NCCA. The GPC credential, which has been in use since 2007, is the only experienced-based exam of its kind.

Awards and Scholarships

The President's Award

The President's Award recognizes an individual, agency, or group that has provided specific assistance to GPCI, its President, and Board Members. Their work has promoted and/or marketed GPCI, its services, and/or its products. The awardee is instrumental in developing, implementing, or advancing an agenda item that has benefited GPCI's mission, growth, and continued development.

The 2019 President's Award was presented to both **Katherine Heart, GPC**, and **JulieAnna Carson, GPC**, for their extraordinary work in organizing a virtual study group for the GPC exam. This model has inspired chapters to host virtual study groups and continues to break down barriers for individuals who don't have a GPA chapter near them or for whom transportation or schedules for studying with others in their geographic area are challenging

The Pauline G. Annarino Award

The Pauline G. Annarino Award is offered annually to an individual, agency, or group that has been dedicated to elevating the status of the grant profession and acknowledges the hard work and effort into promoting, advancing, steering, and marketing the profession. The recipient's work will have a lasting impact on the profession and will be the footing for the advancements made by others.

The 2019 Pauline G. Annarino Award was presented to **Lydia Howie, GPC**. Lydia Howie has been a grant consultant for over 25 years. She is an active GPA member, contributing to Grant Zone and hosting GPA webinars, and writing articles for the weekly newsletter. She's been a presenter at the GPA National Conference and lives in the Hudson Valley region of New York.

2019 Scholarship Awards

Brittany Alexander	Baltimore, MD
Michael Belle	Jacksonville, FL
Sheri Bird	Overland Park, KS
Kevin Bryant	Gaithersburg, MD
Lesa-Kaye Holtham	Silver Spring, MD
Becky Jascoviak	Valparaiso, IN
Roxanne Johnson	Kansas City, MO
Cecilia Peredo	Lanesville, KY
Sandra Pettit	Country Club, MO
Kristin Raack	Oak Park, IL
Shavonn Richardson	Cumming, GA
Beth Rubins	Las Vegas, NV

GPCI Board Activity

New Board Members

In December 2019, the GPCI Board approved three new members to fill the three available positions and three positions to be vacated as of January 1, 2020:

- **Kim Joyce, GPC**
- **Kimberly Rogers, GPC**
- **Jillain Veil-Ehnert, GPC**

GPCI gratefully thanks outgoing board members **Kent Hornberger, GPC**, **Meghann Adams, GPC** and **Amanda Ripstra, GPC** for their contributions to the GPCI Board of Directors!

Developing a New Writing Prompt

The GPCI Board requested volunteers this year to help develop a new writing prompt for the GPC exam. The group began working on the prompt in early August of 2019 and completed its task by the end of the month. This new writing prompt will be used to test grant professionals' ability to write a response to a funder beginning in 2020. A dedicated group of eight GPCs worked on writing a new prompt with the assistance of a psychometrician. The volunteers were a diverse group of grant professionals, who were from around the country and represented a variety of sectors, including faith-based, human services, education, government, healthcare, and environmental advocacy. This cross-representation of organizations and geography ensured the exam continues to reflect all aspects of the grant profession. GPCI thanks all the volunteers involved who generously shared their time and expertise.

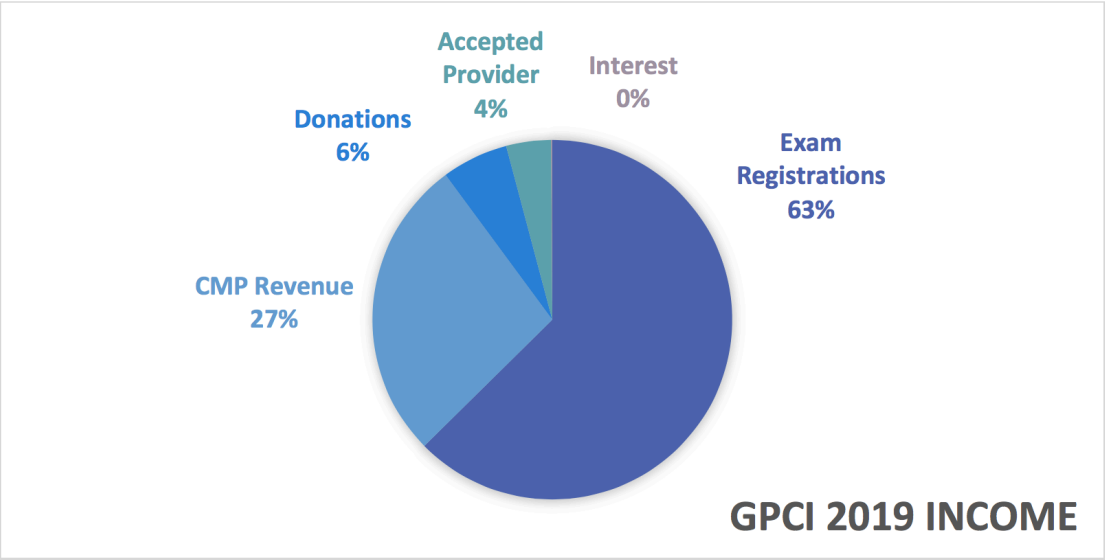
Amazon Smile

The GPCI Board continues to encourage grant professionals to take advantage of GPCI's account through the AmazonSmile Foundation, established in 2015. AmazonSmile Foundation will donate 0.5% of the purchase price of eligible AmazonSmile items to GPCI for items normally purchased from Amazon.

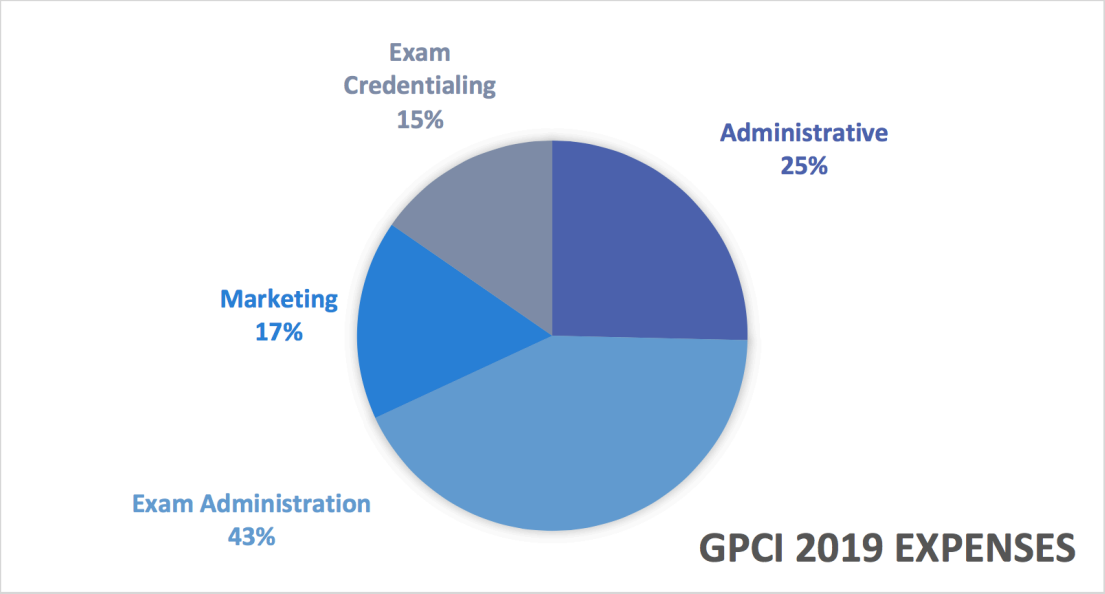
<http://smile.amazon.com/ch/59-3779662>

2019 Financial Highlights

INCOME



EXPENSES



Statement of Financial Position

For the Fiscal Years ending on December 31, 2018 and 2019

	Dec 31, 19	Dec 31, 18
ASSETS		
Current Assets		
Checking/Savings		
Enterprise Checking	21,789.21	-
Enterprise CD	10,100.00	-
Commerce Bank Checking	-	13,377.37
Commerce Bank Money Market	-	3,534.92
Total Checking/Savings	<u>31,889.21</u>	<u>16,912.29</u>
Accounts Receivable		
Accounts Receivable	<u>250.00</u>	<u>250.00</u>
Total Accounts Receivable	<u>250.00</u>	<u>250.00</u>
Other Current Assets		
Commerce Bank CD	-	10,100.57
Receivable from GPA	<u>3,965.76</u>	<u>2,034.80</u>
Total Other Current Assets	<u>3,965.76</u>	<u>12,135.37</u>
Total Current Assets	<u>36,104.97</u>	<u>29,297.66</u>
TOTAL ASSETS	<u>36,104.97</u>	<u>29,297.66</u>
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable		
Accounts payable	<u>139.88</u>	<u>232.00</u>
Total Accounts Payable	<u>139.88</u>	<u>232.00</u>
Credit Cards		
Enterprise Visa	223.43	-
Commerce Visa	-	25.50
Total Credit Cards	<u>223.43</u>	<u>25.50</u>
Total Current Liabilities	<u>363.31</u>	<u>257.50</u>
Total Liabilities	<u>363.31</u>	<u>257.50</u>
Equity		
Unrestricted Net Assets	29,040.16	22,800.09
Net Income	<u>6,701.50</u>	<u>6,240.07</u>
Total Equity	<u>35,741.66</u>	<u>29,040.16</u>
TOTAL LIABILITIES & EQUITY	<u>36,104.97</u>	<u>29,297.66</u>

2019 GPCI Board of Directors

Julie Assel, GPC	<i>President</i>	Lee's Summit, MO
Tammy Tilzey	<i>Vice President</i>	Boise, ID
David Lindeman, GPC	<i>Secretary</i>	Washington, DC
Lisa Jackson, GPC	<i>Treasurer</i>	St. Petersburg, FL
Meghann Adams, GPC	<i>Member</i>	Atlanta, GA
Mara Gerst, GPC	<i>Member</i>	Scottsdale, AZ
Kent Hornberger, GPC	<i>Member</i>	Bridgeton, MO
LaKeesha Morris-Moreau, GPC	<i>Member</i>	Miami, FL
Dana Northcott, MPH, GPC	<i>Member</i>	Rockford, IL
Egondy M. Onuoha, GPC	<i>Member</i>	New York City, NY
Theresa Reyes-Cummings, GPC	<i>Member</i>	Kansas City, MO
Amanda Ripstra, GPC	<i>Member</i>	Phoenix, AZ
Nancy Robbins-Lackey, GPC	<i>Member</i>	Orlando, FL



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