



# 2018 Annual Report

### Executive Summary

In 2018, GPCI welcomed an additional 37 GPCs.

While maintaining a sound fiscal footing, GPCI awarded four scholarships for vouchers to take the GPC exam. Three scholarships were sponsored by the Grant Professionals Foundation and one from the North Florida GPA Chapter.

GPCI ended the year with net assets of \$29,768.25.

### 2018 GPCI Awards

GPCI President Allison Boyd presents the 2018 Pauline G. Annarino Award to **Bonnie Houk, GPC.**



The 2018 President's Award was awarded to **Mike Chamberlain, MBA, CAE.**



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## Letter from the President

Distinguished members of the grant community:

On behalf of the Grant Professionals Certification Institute (GPCI) Board of Directors, I am pleased to present our fifth Annual Report for Fiscal Year 2018 (January 1-December 31).

The GPCI board continues to work to administer the examination and credential grant professionals across the nation. This year we granted GPC certification to 37 individuals. As of December 31, 2018, 351 individuals have maintained their credential. Each year we continue to see an increase in the number of individuals seeking to become credentialed and those who renew their credential.

In addition, 2018 saw the beginning of the GPC Ambassador program where individuals from across the United States agreed to be a local contact ready to answer questions and guide people in their pursuit of the credential. One group even organized a virtual study group of individuals from all over the country. We are so thrilled that people are excited to share with others their pride in being a GPC!

The GPC exam is refreshed on a continuous cycle to ensure all the questions reflect current best practices by grant professionals across the United States. In 2018, new test questions relevant to the current job market were rolled out, including 14 new and 16 revised multiple-choice questions. Grant professionals across the nation participated in the process by completing job analysis surveys from GPCI. GPCs volunteered their time to work together to create high-quality questions and participated in group setting(s) to tests these exam questions in order to create a new cut score for the exam. Thank you to all of you who have been a part of this most recent process!

GPCI, as an organization, has made the decision to pursue accreditation demonstrating an additional step in documenting and continuing to abide by the rigorous processes of an accredited credentialing body. Accreditation does not change the content of the exam or its validity. The credential has and will always stand on its own. But much like any other organization, such as institutions of higher education, public schools, hospitals, and nonprofits, we seek to show the quality of the organization managing the credential. This application was worked on by many in 2018 and submitted to the National Commission for Certifying Agencies (NCCA) in January 2019.

As we look forward to 2019, GPCI is excited to partner with volunteers, both GPCs and non-GPCs alike, who have helped to increase the activities of GPCI! We hope you will consider getting involved by volunteering, serving on a committee, giving to exam scholarships, and spreading the word about why you chose to pursue the credential. If you have not obtained your GPC, I hope you will consider doing so in 2019!

Sincerely,

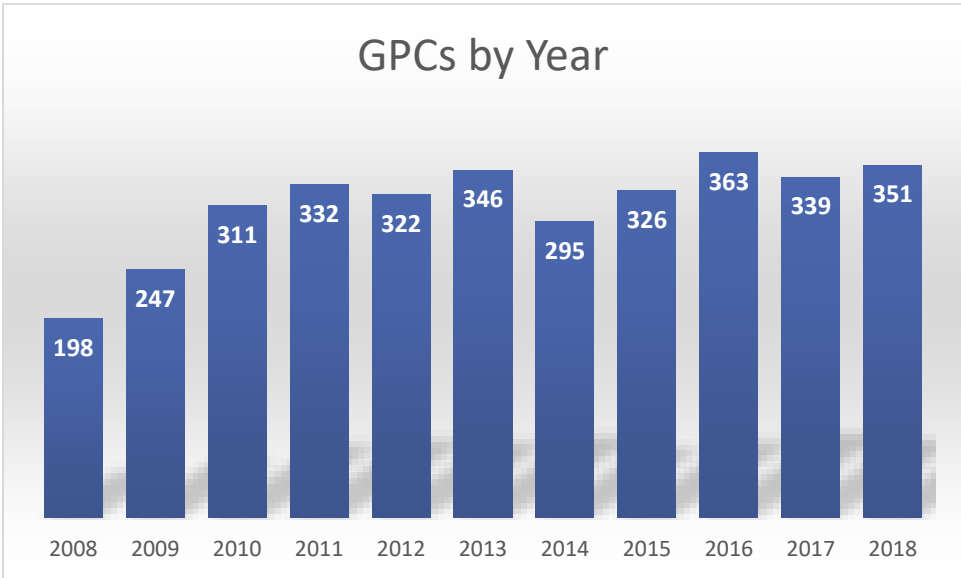
Julie Assel, GPC, President, GPCI Board of Directors



## 2018 GPCI Highlights

### GPCs

- 37 individuals successfully passed the exam, earning the GPC.
- As of December 31, 2018, there are 351 GPCs in 41 U.S. states and Puerto Rico, including first-time GPCs and GPCs who have recertified.



## Awards and Scholarships

### 2018 Scholarship Awards

<b>Kim Sanchez</b>	<i>Yorba Linda, CA</i>
<b>Erika Gryniewicz</b>	<i>Chicago, IL</i>
<b>Ray Morse</b>	<i>West Palm Beach, FL</i>
<b>Latrina Patrick</b>	<i>Jacksonville, FL (sponsored: North Florida Chapter)</i>

### The President's Award

The President's Award recognizes an individual, agency, or group that has provided specific assistance to GPCI, its President, and Board Members. Their work has promoted and/or marketed GPCI, its services, and/or its products. The awardee is instrumental in developing, implementing, or advancing an agenda item that has benefited GPCI's mission, growth, and continued development.

The 2018 President's Award was presented to **Mike Chamberlain, MBA, CAE**. Mike has served GPCI as an Ex-Officio Board Member from 2010-present. Mike is a colleague and a friend. Mike has always been willing to put on the GPCI hat and help articulate the great work GPCI is doing. He advocates for the organization while attending networking events and much more. We, as an organization, are thankful for the work he puts into GPCI.

### The Pauline G. Annarino Award

The Pauline G. Annarino Award is offered annually to an individual, agency, or group that has been dedicated to elevating the status of the grant profession and acknowledges the hard work and effort into promoting, advancing, steering, and marketing the profession. The recipient's work will have a lasting impact on the profession and will be the footing for the advancements made by others.

The 2018 Pauline G. Annarino Award was presented to **Bonnie Houk, GPC**. Bonnie Houk was a member of the GPCI board of directors seven years, serving as President (2016-2017), Vice President (2013-2015), Member (2011-2012). Bonnie Houk has gone above and beyond during and after her service to the GPCI board. She continued in a labor-intensive volunteer position beyond what was expected. Bonnie is kind and generous and it shows in all aspects of her work. We are grateful for the time and dedication she continues to put forth for GPCI. She is a true ambassador for the organization.

## GPCI Board Activity

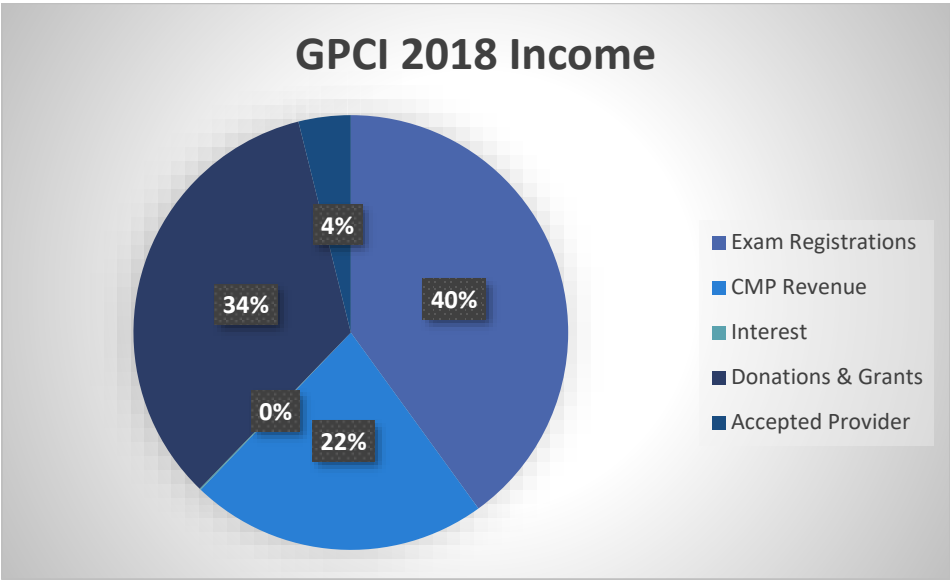
### New Board Members

- In December 2018, the GPCI Board approved six new members to fill the three available positions and three positions to be vacated as of January 1, 2019:
  - **Mara Gerst, GPC** of Gerst Grants & Nonprofit Consulting, Scottsdale, AZ
  - **LaKeesha Morris, GPC** of BellTower Consulting Group, Miami, FL
  - **Dana Northcott, GPC** of Economic Development District Region 1 Planning Council, Rockford, IL
  - **Theresa Reyes-Cummings, GPC** of Jackson County Mental Health Fund, Kansas City, MO
  - **Amanda Ripstra, GPC** of Arizona Humane Society, Phoenix, AZ
  - **Nancy Robbins-Lackey, GPC** of Nemours Children's Hospital, Orlando, FL
  
- GPCI gratefully thanks outgoing board members **Allison Boyd, GPC**, **Sylvia Redic, GPC** and **Nancy Smallwood, GPC** for their contributions to the GPCI Board of Directors!

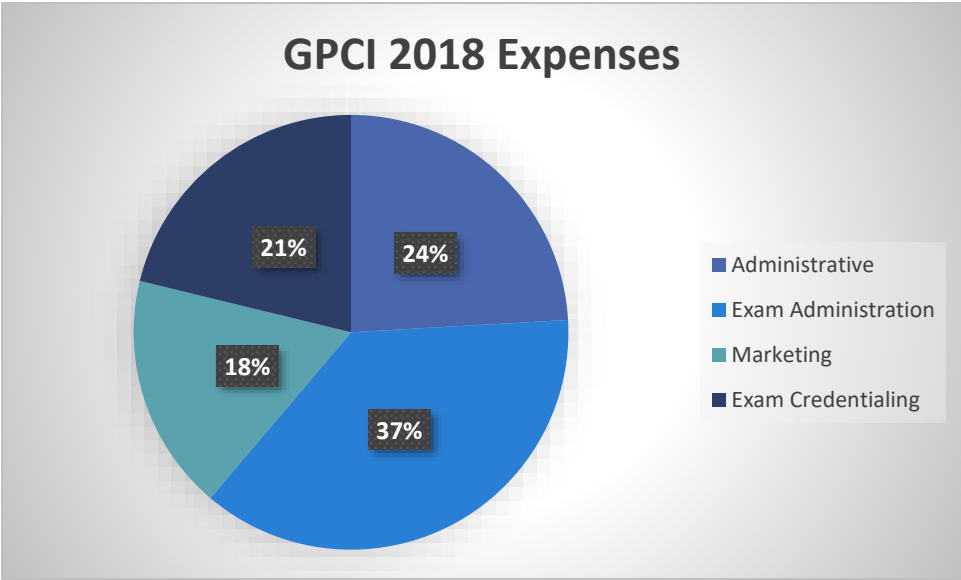


# 2018 Financial Highlights

## INCOME



## EXPENSES





## Statement of Financial Position

For the Fiscal Years ending on December 31, 2017 and 2018

	<u>Dec 31, 18</u>	<u>Dec 31, 17</u>
<b>ASSETS</b>		
<b>Current Assets</b>		
<b>Checking/Savings</b>		
Commerce Bank Money Market	3,534.92	15,530.89
Commerce Bank	<u>13,847.96</u>	<u>4,023.83</u>
<b>Total Checking/Savings</b>	17,382.88	19,554.72
<b>Accounts Receivable</b>		
Accounts receivable	<u>250.00</u>	<u>0.00</u>
<b>Total Accounts Receivable</b>	250.00	0.00
<b>Other Current Assets</b>		
Commerce Bank CD	10,100.57	10,050.02
Receivable from GPA	<u>2,034.80</u>	<u>2,632.81</u>
<b>Total Other Current Assets</b>	<u>12,135.37</u>	<u>12,682.83</u>
<b>Total Current Assets</b>	<u>29,768.25</u>	<u>32,237.55</u>
<b>TOTAL ASSETS</b>	<u><b>29,768.25</b></u>	<u><b>32,237.55</b></u>
<b>LIABILITIES &amp; EQUITY</b>		
<b>Liabilities</b>		
<b>Current Liabilities</b>		
<b>Accounts Payable</b>		
Accounts payable	<u>702.59</u>	<u>9,013.46</u>
<b>Total Accounts Payable</b>	702.59	9,013.46
<b>Credit Cards</b>		
Commerce Visa	<u>25.50</u>	<u>424.00</u>
<b>Total Credit Cards</b>	<u>25.50</u>	<u>424.00</u>
<b>Total Current Liabilities</b>	<u>728.09</u>	<u>9,437.46</u>
<b>Total Liabilities</b>	728.09	9,437.46
<b>Equity</b>		
Unrestrict (retained earnings)	22,800.09	49,635.91
Net Income	<u>6,240.07</u>	<u>(26,835.82)</u>
<b>Total Equity</b>	<u>29,040.16</u>	<u>22,800.09</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u><b>29,768.25</b></u>	<u><b>32,237.55</b></u>

## 2018 GPCI Board of Directors

<b>Allison Boyd, GPC</b>	<b><i>President</i></b>	Conroe, Texas
<b>Sylvia Redic, GPC</b>	<b><i>Vice President</i></b>	Chattahoochee Hills, Georgia
<b>David Lindeman, GPC</b>	<b><i>Secretary</i></b>	Washington, D.C.
<b>Nancy Smallwood, GPC</b>	<b><i>Treasurer</i></b>	Gainesville, Georgia
Meghann Adams, GPC	<i>Member</i>	Atlanta, Georgia
Julie Assel, GPC	<i>Member</i>	Lee's Summit, Missouri
Kent Hornberger, GPC	<i>Member</i>	Bridgeton, Missouri
Lisa Jackson, GPC	<i>Member</i>	St. Petersburg, Florida
Egondu Onuoha, GPC	<i>Member</i>	New York City, New York
Tammy Tilzey	<i>Public Board Member</i>	Boise, Idaho
Walter Chason	<i>Ex Officio</i>	Temple Terrace, Florida
Mike Chamberlain	<i>Ex Officio</i>	Overland Park, Kansas



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