



2017 Annual Report

Executive Summary

In 2017, GPCI welcomed an additional 36 GPCs.

While maintaining a sound fiscal footing, GPCI awarded ten scholarships for vouchers to take the GPC exam.

GPCI ended the year with net assets of \$32,237.55.



2017 GPCI Awards

GPCI President Bonnie Houk presents the 2017 Pauline G. Annarino Award to **Marcia Ford, GPC Retired.**



The 2017 President's Award was awarded to **Amanda Day, GPC.**

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Letter from the President

Fellow GPCs and future GPCs,

On behalf of the Grant Professionals Certification Institute (GPCI) Board of Directors, I am pleased to present our fifth Annual Report for Fiscal Year 2017 (January 1-December 31).

The GPCI board continues to work to administer and credential grant professionals across the nation. This year we granted GPC certification to 36 individuals. As of December 31, 2017, 339 individuals have maintained their credential. Each year we continue to see an increase in the number of individuals seeking to become credentialed and those who renew their credential. GPCI specifically targeted increased marketing this past year and we continue to make gains.



During 2017, the board continued our work towards obtaining National Commission for Certifying Agencies (NCCA) certification. With the job analysis completed, the GPCI board is able to move to the next step in obtaining the NCCA certification. As a result of the job analysis, the psychometrician assisted a volunteer committee to create new test questions which are relevant to the current job market. We are excited to roll out the new exam in 2018! The 2017 GPA board fully supports the NCCA certification and provided a grant for GPCI to take the next steps in order to submit our application in 2018. We are grateful for the support and hope that as you, a current GPC, spread the word about the benefits of a GPC, you will begin sharing the news about the impending NCCA certification.

As we look forward to 2018, GPCI is excited to partner with volunteers and help increase the value of the GPC! We as a board are thankful to each of the volunteers who help keep the credential relevant to our field and have the desire to move the credential forward!

As we look forward to nearing a decade of credentialing, if you have not considered obtaining your GPC, please consider doing so in 2018!

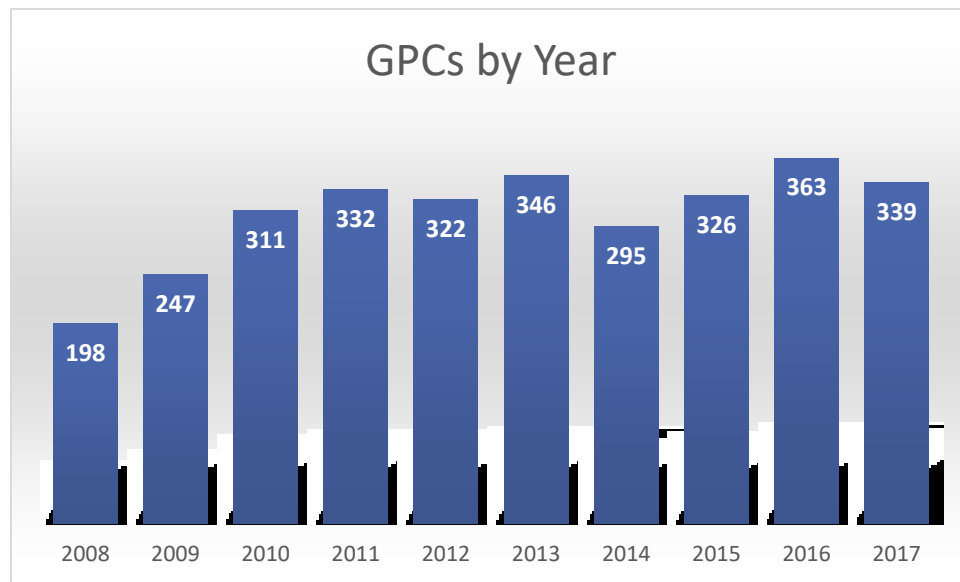
Sincerely,

Allison Boyd, GPC
President, GPCI Board of Directors

2017 GPCI Highlights

GPCs

- 36 individuals successfully passed the exam, earning the GPC.
- As of December 31, 2017, there are 339 GPCs in 41 U.S. states and the United Kingdom, including first-time GPCs and GPCs who have recertified.



Awards and Scholarships

2017 Scholarship Awards

Jason Adkins	<i>Louisville, Kentucky</i>
Ben Cipra	<i>Homewood, Illinois</i>
Angela Gordillo	<i>Phoenix, Arizona (sponsored: Arizona Founding Chapter)</i>
Dae Helm	<i>Saint Augustine, Florida (sponsored: Northeast Florida Chapter)</i>
Carol Huckelby	<i>Somerset, Kentucky</i>
Fielding Jezreel	<i>Saint Louis, Missouri</i>
Jodi Kiely	<i>Washington, DC</i>
Anne Thomas	<i>West Des Moines, Iowa</i>
Connie Winkle	<i>Fort Worth, Texas</i>
Michele Zacks	<i>Tucson, Arizona (sponsored: Arizona Founding Chapter)</i>

The President's Award

The President's Award recognizes an individual, agency, or group that has provided specific assistance to GPCI, its President, and Board Members. Their work has promoted and/or marketed GPCI, its services, and/or its products. The awardee is instrumental in developing, implementing, or advancing an agenda item that has benefited GPCI's mission, growth, and continued development.

The 2017 President's Award was presented to **Amanda Day, GPC**. Amanda has served GPCI as a previous board member from 2010-2015. During her tenure she served in the capacity as treasurer, vice president, and was president for three years. Amanda continues to serve the board through various volunteer opportunities and is dedicated to ensuring the integrity and longevity of the GPC exam. She is a seasoned traveler and apparently knows someone in every city she is in, whether on US soil or not. She is a true leader in the certified grant professional world!

The Pauline G. Annarino Award

The Pauline G. Annarino Award is offered annually to an individual, agency, or group that has been dedicated to elevating the status of the grant profession and acknowledges the hard work and effort into promoting, advancing, steering, and marketing the profession. The recipient's work will have a lasting impact on the profession and will be the footing for the advancements made by others.

The 2017 Pauline G. Annarino Award was presented to **Marcia Ford, GPC Retired**. Marcia Ford was a member of the GPCI board of directors from 2005 to 2010, serving in the capacity as both president and treasurer. Marcia served as the original GPC exam test development chair and as president led the charge for the first ever GPC exam administration in Arlington, Virginia in 2007. A true pioneer and forward thinker, it was under Marcia's leadership and dedication GPCI will be celebrating the tenth anniversary of the GPC exam this upcoming year. We are honored to present the Pauline G. Annarino award to Marcia Ford, for being bold and leading the credentialing charge for future grant professionals.

GPCI Board Activity

New Board Members

- In December 2017, the GPCI Board approved two new members, **Misty Burke, GPC** of Southeast Kansas Education Service Center, Girard, Kansas, and **Egondy Onuoha, GPC** of The Brooklyn Hospital Center, New York City, NY, to fill two positions being vacated as of January 1, 2018. GPCI gratefully thanks outgoing board members **Karen Cassidy, GPC** and **Bonnie Houk, GPC** for their contributions to the GPCI Board of Directors!

Writing New Test Questions

The GPCI Board continued our work towards obtaining National Commission for Certifying Agencies (NCCA) certification, writing new test questions for an anticipated 2018 update to the exam. The Tuesday and Wednesday prior to the conference, a dedicated group of 14 GPCs worked on writing new test questions for an update to the exam. Each volunteer selected for this task represented one of the eight GPA geographical regions and were also from all sectors, including government, non-profit, education, or private consulting. This was a good cross-representation to ensure the test accurately reflects all aspects of the grant profession. These test items are aligned to the new competencies and skills which will be part of most recent update to the exam. The GPCI Board thanks GPCI's psychometrician, Walter Chason and the following GPC volunteers for writing these new test questions: **Michaela Hayes, Dan Murphy, Kim Joyce, Sara Wagner, April Koske, Lea Thomas, Judy Schuster, Egondy Onuoha, Estelle Young, David Broussard, Lakeesha Morris-Moreau, Theresa Cummings, Heidi Yapple**, and **Misty Burke**.

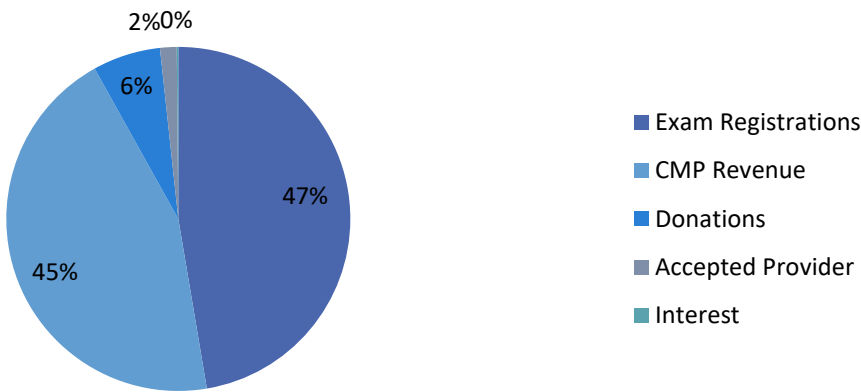
Amazon Smile

The GPCI Board continues to encourage grant professionals to take advantage of GPCI's account through the AmazonSmile Foundation, established in 2015. AmazonSmile Foundation will donate 0.5% of the purchase price of eligible AmazonSmile items to GPCI for items normally purchased from Amazon.
<http://smile.amazon.com/ch/59-3779662>

2017 Financial Highlights

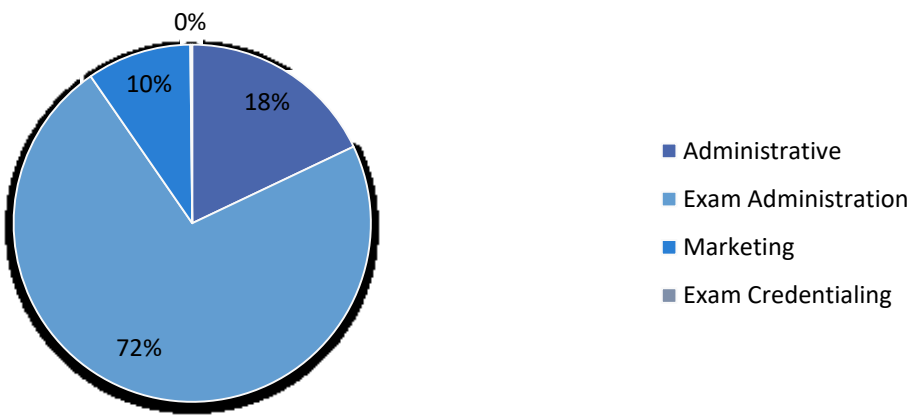
INCOME

GPCI 2017 Income



EXPENSES

GPCI 2017 Expenses



Statement of Financial Position

For the Fiscal Years ending on December 31, 2016 and 2017

	Dec 31, 17	Dec 31, 16
ASSETS		
Current Assets		
Checking/Savings		
Commerce Bank Money Market	15,530.89	40,009.32
Commerce Bank	4,023.83	1,135.91
Total Checking/Savings	19,554.72	41,145.23
Other Current Assets		
Commerce Bank CD	10,050.02	10,000.00
Receivable from GPA	2,632.81	1,802.44
Total Other Current Assets	12,682.83	11,802.44
Total Current Assets	32,237.55	52,947.67
TOTAL ASSETS	32,237.55	52,947.67
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable		
Accounts payable	9,013.46	2,446.68
Total Accounts Payable	9,013.46	2,446.68
Credit Cards		
Commerce Visa	424.00	865.08
Total Credit Cards	424.00	865.08
Total Current Liabilities	9,437.46	3,311.76
Total Liabilities	9,437.46	3,311.76
Equity		
Unrestricted (retained earnings)	49,635.91	57,766.12
Net Income	(26,835.82)	(8,130.21)
Total Equity	22,800.09	49,635.91
TOTAL LIABILITIES & EQUITY	32,237.55	52,947.67

2017 GPCI Board of Directors

Bonnie Houk, GPC	<i>President</i>	Girard, Kansas
Allison Boyd, GPC	<i>Vice President</i>	Conroe, Texas
Charlisa Garg, GPC	<i>Secretary (partial year)</i>	Brewster, New York
Lisa Jackson, GPC	<i>Interim Secretary (partial year)</i>	St. Petersburg, Florida
Sylvia Redic, GPC	<i>Treasurer</i>	Chattahoochee Hills, Georgia
Meghann Adams, GPC	<i>Member</i>	Atlanta, Georgia
Julie Assel, GPC	<i>Member</i>	Lee's Summit, Missouri
Karen Cassidy, GPC	<i>Member</i>	St. Louis, Missouri
Kent Hornberger, GPC	<i>Member</i>	Bridgeton, Missouri
David Lindeman, GPC	<i>Member</i>	Washington, D.C.
Susan D. Pardee, GPC	<i>Member</i>	University Heights, Ohio
Nancy Smallwood, GPC	<i>Member</i>	Gainesville, Georgia
Tammy Tilzey	<i>Public Board Member</i>	Boise, Idaho
Walter Chason	<i>Ex Officio</i>	Temple Terrace, Florida
Mike Chamberlain	<i>Ex Officio</i>	Overland Park, Kansas



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